



**Saigon Beer - Alcohol - Beverage
Corporation and its subsidiaries**

Consolidated Financial Statements
for the year ended 31 December 2020



Saigon Beer - Alcohol - Beverage Corporation
Corporate Information

**Enterprise Registration
Certificate No.**

0300583659

29 February 2012

The Company's Enterprise Registration Certificate ("ERC") has been amended several times, of which the most recent one is ERC No. 0300583659 dated 18 May 2020. The Enterprise Registration Certificate and its updates were issued by the Ho Chi Minh City Department of Planning and Investment.

Board of Directors

Mr. Koh Poh Tiong	Chairman
Mr. Pramoad Phornprapha	Member
Mr. Nguyen Tien Vy	Member
Mr. Michael Chye Hin Fah	Member
Ms. Tran Kim Nga	Member
Mr. Nguyen Tien Dung	Member
Mr. Luong Thanh Hai	Member

Board of Management

Mr. Neo Gim Siong Bennett	General Director
Mr. Teo Hong Keng	Deputy General Director
Mr. Ng Kuan Ngee Melvyn	Deputy General Director
Mr. Lam Du An	Deputy General Director
	Saigon - Nguyen Chi Thanh
	Brewery's Director
Mr. Hoang Dao Hiep	Deputy General Director
	(until 28 February 2021)

Audit Committee

Mr. Pramoad Phornprapha	Chairman
Mr. Nguyen Tien Vy	Member
Mr. Michael Chye Hin Fah	Member

Legal Representative

Mr. Koh Poh Tiong	Chairman
Mr. Neo Gim Siong Bennett	General Director

Registered Office

No. 187, Nguyen Chi Thanh Street
Ward 12, District 5
Ho Chi Minh City
Vietnam

Auditor

KPMG Limited
Vietnam

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Saigon Beer - Alcohol - Beverage Corporation and its subsidiaries Statement of the Board of Management

The Board of Management of Saigon Beer - Alcohol - Beverage Corporation ("the Company") presents this statement and the accompanying consolidated financial statements of the Company and its subsidiaries (collectively "the Group") for the year ended 31 December 2020.

The Board of Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. In the opinion of the Company's Board of Management:

- (a) the consolidated financial statements set out on pages 5 to 70 give a true and fair view of the consolidated financial position of the Group as at 31 December 2020, and of its consolidated results of operations and its consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Group will not be able to pay its debts as and when they fall due.

The Board of Management has, on the date of this statement, authorised the accompanying consolidated financial statements for issue.

On Behalf of the Board of Management



Ngo Gim Siong Bennett
General Director

Ho Chi Minh City, 29 March 2021



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District 1, Ho Chi Minh City, Vietnam
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INDEPENDENT AUDITOR'S REPORT

To the Shareholders Saigon Beer - Alcohol - Beverage Corporation

We have audited the accompanying consolidated financial statements of Saigon Beer - Alcohol - Beverage Corporation ("the Company") and its subsidiaries (collectively "the Group"), which comprise the consolidated balance sheet as at 31 December 2020, the consolidated statements of income and cash flows for the year then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Management on 29 March 2021, as set out on pages 5 to 70.

Management's Responsibility

The Company's Board of Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Company's Board of Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Auditor's Opinion

In our opinion, the consolidated financial statements give a true and fair view, in all material respects, of the consolidated financial position of Saigon Beer - Alcohol - Beverage Corporation and its subsidiaries as at 31 December 2020 and of their consolidated results of operations and their consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

KPMG Limited's Branch in Ho Chi Minh City

Vietnam

Audit Report No.: 20-01-00362-21-4



Hà Vũ Đình

Practicing Auditor Registration
Certificate No. 0414-2018-007-1
Deputy General Director

Nguyen Thanh Nghi
Practicing Auditor Registration
Certificate No. 0304-2018-007-1

Ho Chi Minh City, 29 March 2021



Saigon Beer - Alcohol - Beverage Corporation and its subsidiaries
Consolidated balance sheet as at 31 December 2020

Form B 01 – DN/HN

*(Issued under Circular No. 202/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	31/12/2020 VND	1/1/2020 VND
ASSETS				
Current assets (100 = 110 + 120 + 130 + 140 + 150)	100		19,513,381,452,440	19,164,602,511,633
Cash and cash equivalents	110	6	2,726,137,088,387	4,115,884,646,637
Cash	111		844,203,088,387	953,478,997,565
Cash equivalents	112		1,881,934,000,000	3,162,405,649,072
Short-term financial investments	120		14,547,419,432,877	12,393,226,750,273
Held-to-maturity investments	123	7(a)	14,547,419,432,877	12,393,226,750,273
Accounts receivable – short-term	130		590,846,416,109	568,608,377,917
Accounts receivable from customers	131	8	69,331,890,605	157,654,572,653
Prepayments to suppliers	132		164,204,071,490	54,679,363,371
Other short-term receivables	136	9(a)	699,600,027,317	702,587,109,178
Allowance for doubtful short-term debts	137	10(a)	(342,289,573,303)	(346,312,667,285)
Inventories	140	11(a)	1,446,832,994,933	1,967,137,719,907
Inventories	141		1,525,038,920,678	2,169,540,753,708
Allowance for inventories	149		(78,205,925,745)	(202,403,033,801)
Other current assets	150		202,145,520,134	119,745,016,899
Short-term prepaid expenses	151	12(a)	143,821,768,836	97,129,905,121
Deductible value added tax	152		22,192,035,247	18,203,862,026
Taxes receivable from State Treasury	153	20(b)	36,131,716,051	4,411,249,752

The accompanying notes are an integral part of these consolidated financial statements



Saigon Beer - Alcohol - Beverage Corporation and its subsidiaries
Consolidated balance sheet as at 31 December 2020 (continued)

Form B 01 – DN/HN

*(Issued under Circular No. 202/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	31/12/2020 VND	1/1/2020 VND
Long-term assets				
(200 = 210 + 220 + 230 + 240 + 250 + 260)	200		7,861,591,322,918	7,797,873,582,412
Accounts receivable – long-term	210		11,958,390,566	9,110,080,970
Accounts receivable from customers				
– long-term	211		5,988,013,018	6,005,003,018
Loans receivable – long-term	215		4,000,000,000	4,000,000,000
Other long-term receivables	216	9(b)	41,278,370,471	38,495,491,775
Allowance for doubtful long-term debts	219	10(b)	(39,307,992,923)	(39,390,413,823)
Fixed assets	220		4,874,503,649,521	4,685,440,455,287
Tangible fixed assets	221	13	3,753,389,023,744	3,743,642,558,190
Cost	222		10,774,956,789,192	10,190,230,853,202
Accumulated depreciation	223		(7,021,567,765,448)	(6,446,588,295,012)
Finance lease tangible fixed assets	224	14	178,134,173,132	-
Cost	225		179,020,927,499	-
Accumulated depreciation	226		(886,754,367)	-
Intangible fixed assets	227	15	942,980,452,645	941,797,897,097
Cost	228		1,102,196,654,036	1,091,733,605,211
Accumulated amortisation	229		(159,216,201,391)	(149,935,708,114)
Investment properties	230	16	65,173,748,670	58,433,154,033
Cost	231		92,668,621,947	80,830,516,128
Accumulated depreciation	232		(27,494,873,277)	(22,397,362,095)
Long-term work in progress	240		28,138,829,026	307,773,703,264
Construction in progress	242	17	28,138,829,026	307,773,703,264
Long-term financial investments	250		2,351,285,997,476	2,162,738,822,723
Investments in associates and jointly controlled entities	252	7(c)	2,049,028,504,129	1,878,458,174,350
Equity investments in other entities	253	7(c)	665,885,700,116	665,885,700,116
Allowance for diminution in the value of long-term financial investments	254	7(c)	(444,497,086,674)	(435,473,931,648)
Held-to-maturity investments	255	7(b)	80,868,879,905	53,868,879,905
Other long-term assets	260		530,530,707,659	574,377,366,135
Long-term prepaid expenses	261	12(b)	330,639,468,718	328,604,633,780
Deferred tax assets	262	18	170,769,540,045	214,736,310,715
Long-term tools, supplies and spare parts	263	11(b)	29,121,698,896	31,036,421,640
TOTAL ASSETS (270 = 100 + 200)	270		27,374,972,775,358	26,962,476,094,045

The accompanying notes are an integral part of these consolidated financial statements

Saigon Beer - Alcohol - Beverage Corporation and its subsidiaries
Consolidated balance sheet as at 31 December 2020 (continued)

Form B 01 – DN/HN

*(Issued under Circular No. 202/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	31/12/2020 VND	1/1/2020 VND
RESOURCESS				
LIABILITIES (300 = 310 + 330)	300		6,159,696,384,430	6,886,229,037,681
Current liabilities	310		5,173,043,219,872	6,087,830,053,039
Accounts payable to suppliers	311	19(a)	1,652,906,614,848	2,427,067,853,887
Advances from customers	312		64,714,811,339	42,587,372,642
Taxes payable to State Treasury	313	20(a)	1,257,298,332,033	855,960,013,165
Payables to employees	314		360,587,762,596	389,618,575,865
Accrued expenses	315	21	237,321,466,479	433,170,981,720
Unearned revenue – short-term	318		781,818,369	930,242,260
Other payables – short-term	319	22(a)	966,919,825,167	1,079,347,828,644
Short-term borrowings	320	23(a)	448,791,959,859	560,511,063,296
Provisions – short-term	321		199,849,423	3,710,918,283
Bonus and welfare fund	322	24	183,520,779,759	294,925,203,277
Long-term liabilities	330		986,653,164,558	798,398,984,642
Long-term accounts payable to suppliers	331	19(b)	167,227,272,000	100,000,000
Long-term advances from customers	332		-	22,183,449
Other payables – long-term	337	22(b)	54,553,516,000	54,073,316,000
Long-term borrowings and finance lease liabilities	338	23(b)	526,263,958,457	494,244,987,274
Deferred tax liabilities	341	18	36,606,382,644	30,543,620,073
Provisions – long-term	342	25	126,213,421,774	135,416,747,716
Science and technology development fund	343		75,788,613,683	83,998,130,130

The accompanying notes are an integral part of these consolidated financial statements

Saigon Beer - Alcohol - Beverage Corporation and its subsidiaries
Consolidated balance sheet as at 31 December 2020 (continued)

Form B 01 – DN/HN
*(Issued under Circular No. 202/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	31/12/2020 VND	1/1/2020 VND
EQUITY (400 = 410)	400		21,215,276,390,928	20,076,247,056,364
Owners' equity	410	26	21,215,276,390,928	20,076,247,056,364
Share capital	411	27	6,412,811,860,000	6,412,811,860,000
- Ordinary shares with voting rights	411a		6,412,811,860,000	6,412,811,860,000
Other capital	414		3,208,666,226	3,208,666,226
Foreign exchange differences	417		26,865,333,874	27,272,873,771
Investment and development fund	418	28	1,122,846,170,630	1,130,372,829,157
Retained profits	421		12,374,498,805,733	11,231,596,467,620
- Retained profits brought forward	421a		7,805,481,048,248	6,485,261,875,965
- Retained profit for the current year	421b		4,569,017,757,485	4,746,334,591,655
Non-controlling interest	429		1,275,045,554,465	1,270,984,359,590
TOTAL RESOURCES	440		27,374,972,775,358	26,962,476,094,045
(440 = 300 + 400)				

29 March 2021

Prepared by:



Hoang Thanh Van
Accountant

Approved by:



Tran Nguyen Trung
Chief Accountant



Teo Hong Keng
Deputy General Director



Neo Gim Siong Bennett
General Director

The accompanying notes are an integral part of these consolidated financial statements

Saigon Beer - Alcohol - Beverage Corporation and its subsidiaries
Consolidated statement of income the year ended 31 December 2020

Form B 02 – DN/HN

(Issued under Circular No. 202/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2020 VND	2019 VND
Revenue from sales of goods and provision of services	01	31	28,135,622,624,299	38,133,790,098,273
Revenue deductions	02	31	174,298,787,288	234,730,596,978
Net revenue (10 = 01 - 02)	10	31	27,961,323,837,011	37,899,059,501,295
Cost of goods sold and services provided	11	32	19,460,229,052,562	28,348,430,809,281
Gross profit (20 = 10 - 11)	20		8,501,094,784,449	9,550,628,692,014
Financial income	21	33	974,401,634,870	889,852,505,295
Financial expenses	22	34	105,449,377,566	93,009,586,460
<i>In which: Interest expense</i>	23		63,681,326,473	37,367,206,872
Share of profits in associates and jointly controlled entities	24	7(c)	267,405,919,991	378,267,281,269
Selling expenses	25	35	2,859,036,781,083	3,003,290,717,435
General and administration expenses	26	36	702,005,344,515	1,047,841,925,145
Net operating profit {30 = 20 + (21 - 22) + 24 - (25 + 26)}	30		6,076,410,836,146	6,674,606,249,538
Other income	31		55,952,250,986	74,504,231,449
Other expenses	32		20,544,761,167	62,933,856,025
Results of other activities (40 = 31 - 32)	40		35,407,489,819	11,570,375,424
Accounting profit before tax (50 = 30 + 40)	50		6,111,818,325,965	6,686,176,624,962
Income tax expense – current	51	38	1,124,942,822,470	1,347,171,652,994
Income tax expense/(benefit) – deferred	52	38	50,029,533,241	(31,142,736,574)
Net profit after tax (60 = 50 - 51 - 52) (carried forward to next page)	60		4,936,845,970,254	5,370,147,708,542

The accompanying notes are an integral part of these consolidated financial statements



Saigon Beer - Alcohol - Beverage Corporation and its subsidiaries
Consolidated statement of income the year ended 31 December 2020 (continued)

Form B 02 – DN/HN

*(Issued under Circular No. 202/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	2020 VND	2019 VND
Net profit after tax (60 = 50 - 51 - 52) (brought forward from previous page)	60		4,936,845,970,254	5,370,147,708,542
Attributable to:				
Equity holders of the Company	61		4,723,496,860,190	5,053,363,919,165
Non-controlling interest	62		213,349,110,064	316,783,789,377
Earnings per share				
				(Restated)
Basic earnings per share	70	39	7,133	7,557

29 March 2021

Prepared by:



Hoang Thanh Van
Accountant



Tran Nguyen Trung
Chief Accountant

Approved by:



Teo Hong Keng
Deputy General Director



Neo Gim Siong Bennett
General Director



The accompanying notes are an integral part of these consolidated financial statements

Saigon Beer - Alcohol - Beverage Corporation and its subsidiaries
Consolidated statement of cash flows for the year ended 31 December 2020
(Indirect method)

Form B 03 – DN/HN
(Issued under Circular No. 202/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2020 VND	2019 VND
CASH FLOWS FROM OPERATING ACTIVITIES				
Accounting profit before tax	01		6,111,818,325,965	6,686,176,624,962
Adjustments for				
Depreciation and amortisation	02		593,451,595,931	647,247,814,181
Allowances and provisions	03		(41,308,902,896)	358,145,344,743
Exchange losses arising from revaluation of monetary items denominated in foreign currencies	04		10,993,808,785	790,189,554
Profits from investing activities	05		(933,512,405,110)	(862,160,728,753)
Shared profits in associates and jointly controlled entities	05		(267,405,919,991)	(378,267,281,269)
Interest expense	06		63,681,326,473	37,367,206,872
Other adjustments	07		-	322,602,195
Operating profit before changes in working capital	08		5,537,717,829,157	6,489,621,772,485
Change in receivables	09		70,185,855,564	95,622,299,886
Change in inventories	10		573,632,990,375	(109,295,244,209)
Change in payables and other liabilities	11		(660,694,079,661)	11,238,478,499
Change in prepaid expenses	12		(44,422,006,927)	218,117,087,755
			5,476,420,588,508	6,705,304,394,416
Interest paid	14		(72,029,586,806)	(36,835,510,098)
Corporate income tax paid	15		(1,038,633,850,562)	(1,398,559,753,310)
Other payments for operating activities	17		(237,145,573,484)	(264,896,575,660)
Net cash flows from operating activities	20		4,128,611,577,656	5,005,012,555,348

The accompanying notes are an integral part of these consolidated financial statements

Saigon Beer - Alcohol - Beverage Corporation and its subsidiaries
Consolidated statement of cash flows for the year ended 31 December 2020
(Indirect method – continued)

Form B 03 – DN/HN
(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2020 VND	2019 VND
CASH FLOWS FROM INVESTING ACTIVITIES				
Payments for additions to fixed assets	21		(367,442,290,535)	(268,997,916,043)
Proceeds from disposals of fixed assets	22		1,440,687,000	4,838,741,500
Placements of term deposits at banks	23		(16,247,323,041,096)	(14,261,677,226,631)
Collections of term deposits at banks	24		14,066,130,358,492	9,379,638,897,122
Receipts of interests and dividends	27		1,023,969,279,237	955,090,518,922
Acquisition of subsidiary, net of cash acquired	28		-	82,063,103,504
Net cash flows from investing activities	30		(1,523,225,006,902)	(4,109,043,881,626)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from borrowings	33		3,061,076,110,807	3,235,967,733,915
Payments to settle loan principals	34		(3,309,442,411,518)	(3,346,479,516,980)
Payments to settle finance lease liabilities	35		(12,727,272,727)	-
Payments of dividends	36		(3,734,027,010,258)	(1,136,965,484,108)
Net cash flows from financing activities	40		(3,995,120,583,696)	(1,247,477,267,173)
Net cash flows during the year (50 = 20 + 30 + 40)	50		(1,389,734,012,942)	(351,508,593,451)
Cash and cash equivalents at the beginning of the year	60		4,115,884,646,637	4,467,391,585,137
Effect of exchange rate fluctuations on cash and cash equivalents	61		(13,545,308)	1,654,951
Cash and cash equivalents at the end of the year (70 = 50 + 60 + 61)	70	6	2,726,137,088,387	4,115,884,646,637

29 March 2021

Prepared by:



Hoang Thanh Van
Accountant



Tran Nguyen Trung
Chief Accountant

Approved by:



Teo Hong Keng
Deputy General Director



Neo Gim Siong Bennett
General Director

The accompanying notes are an integral part of these consolidated financial statements

Saigon Beer - Alcohol - Beverage Corporation and its subsidiaries
Notes to the consolidated financial statements for the year ended 31 December 2020

Form B 09 – DN/HN
*(Issued under Circular No. 202/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)*

These notes form an integral part of and should be read in conjunction with the accompanying consolidated financial statements.

1. Reporting entity

(a) Ownership structure

Saigon Beer - Alcohol - Beverage Corporation (“the Company”) was established as a State-Owned General Corporation under Decision No. 74/2003/QĐ-BCN dated 6 May 2003 of the Ministry of Industry (now the Ministry of Industry and Trade) by restructuring Saigon Beer Company and merging it with Binh Tay Liquor Company, Chuong Duong Beverages Company and Phu Tho Glass Company. On 11 May 2004, the Ministry of Industry issued Decision No. 37/2004/QĐ-BCN to restructure the Company into a parent - subsidiary structure. The Company’s operation was licenced in accordance with Business Registration Certificate No. 4106000286 issued by the Department of Planning and Investment of Ho Chi Minh City on 1 September 2006.

The Company was equitised as per Decision No. 1862/QĐ-TTg dated 28 December 2007 of the Prime Minister and was approved under Joint Stock Business Registration Certificate No. 4103010027 dated 17 April 2008 by the Department of Planning and Investment of Ho Chi Minh City. As at that date, the newly established joint stock company assumed control over all assets and liabilities from the former State-Owned General Corporation.

The Company’s shares were listed on the Ho Chi Minh City Stock Exchange with trading code SAB in accordance with Decision No. 470/QĐ-SGDHCM dated 25 November 2016 issued by the Ho Chi Minh City Stock Exchange.

The consolidated financial statements of the Company for the year ended 31 December 2020 comprise the Company and its subsidiaries (together referred to as “the Group”) and the Group’s interest in associates and jointly controlled entities.

(b) Principal activities

The principal activities of the Group are to produce and sell beer, alcohol, beverages and related products including material and packaging materials; to provide warehousing, logistics and transportation services; to manufacture mechanical equipment, structural steel construction, and mechanical equipment installation services; and to construct and provide real estates services.

(c) Normal operating cycle

The normal operating cycle of the Group is generally within 12 months.

(d) Group structure

As at 31 December 2020, the Group had 26 subsidiaries and 18 associates and jointly controlled entities (1/1/2020: 26 subsidiaries and 18 associates and jointly controlled entities) as follows:

Saigon Beer - Alcohol - Beverage Corporation and its subsidiaries
Notes to the consolidated financial statements for the year ended 31 December 2020 (continued)

Form B 09 – DN/HN
*(Issued under Circular No. 202/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)*

No	Company name	Principal activities	31/12/2020		1/1/2020	
			% of equity interest	% of voting rights	% of equity interest	% of voting rights
I	Subsidiaries					
1	Western - Sai Gon Beer Joint Stock Company	Producing and trading beer	51%	51%	51%	51%
2	Chuong Duong Beverages Joint Stock Company	Producing and trading beverages, canned food and accessories	62.06%	62.06%	62.06%	62.06%
3	Sai Gon - Quang Ngai Beer Joint Stock Company	Producing and trading beer	66.56%	66.56%	66.56%	66.56%
4	Binh Tay Liquor Joint Stock Company	Producing and trading alcohol	93.32%	93.47%	93.32%	93.47%
5	Sai Gon - Dong Xuan Beer Alcohol Joint Stock Company	Producing and trading beer and soft drinks	55.90%	56.24%	55.90%	56.24%
6	Saigon - Nghetinh Beer Joint Stock Company	Producing and trading beer, alcohol and beverages	54.73%	54.73%	54.73%	54.73%
7	Saigon - Songlam Beer Joint Stock Company	Producing and trading beer and beverages; importing and exporting related materials	68.78%	68.78%	68.78%	68.78%
8	Sai Gon - Ha Noi Beer Corporation	Producing and trading beer and beverages; importing and exporting related materials	52.11%	52.11%	52.11%	52.11%
9	Sai Gon Beer Trading Company Limited	Trading beer, alcohol and beverages	100%	100%	100%	100%
10	Northern Sai Gon Beer Trading Joint Stock Company	Trading beer, alcohol and beverages; providing transportation and warehousing services	90.00%	90.00%	94.72%	94.72%
11	Sai Gon Beer Bac Trung Bo Trading Joint Stock Company	Trading beer, alcohol and beverages; providing transportation and warehousing services	95.07%	95.07%	95.07%	95.07%
12	Saigon Beer Center Trading Joint Stock Company	Wholesale of beer, alcohol drinks; wholesale of non-alcohol drinks, wholesale of other chemicals, alcohol; trading packaging; providing cargo transportation by car	94.45%	94.45%	94.42%	94.42%
13	Bia Saigon Mien Trung Trading Joint Stock Company	Trading beer, alcohol and beverages; providing warehousing and cargo transportation by car services	91.24%	91.24%	91.24%	91.24%



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No	Company name	Principal activities	31/12/2020	1/1/2020		
			% of equity interest	% of voting rights	% of equity interest	% of voting rights
14	Sai Gon Beer Tay Nguyen Trading Joint Stock Company	Trading beer, alcohol and beverages; providing warehousing and transportation services	90%	90%	90%	90%
15	Saigon Beer Nam Trung Bo Trading Joint Stock Company	Trading beer, alcohol and beverages; providing warehousing and cargo transportation services	90.14%	90.14%	90.14%	90.14%
16	Sai Gon Beer Eastern Trading Joint Stock Company	Trading beer, alcohol and beverages; providing cargo transportation by road and waterway services	90.68%	90.68%	90.68%	90.68%
17	Saigon Song Tien Beer Trading Joint Stock Company	Trading beer, alcohol and beverages; providing warehousing and cargo transportation by road services	90%	90%	90%	90%
18	Saigon Song Hau Beer Trading Joint Stock Company	Trading beer, alcohol and beverages; providing cargo transportation by road and waterway services	90%	90%	90%	90%
19	Sa Be Co Mechanical Co., Ltd	Manufacturing equipment used in food manufacturing, installing and maintaining machinery system and equipment	100%	100%	100%	100%
20	Saigon Soc Trang Beer One Member Limited Company	Producing and trading beer, yeasty malt, mineral water, bottled purified water	51%	100%	51%	100%
21	Sai Gon Beer Northeast Trading Joint Stock Company	Trading beer, alcohol and beverages; providing warehousing and cargo transportation services	90.45%	90.45%	90.45%	90.45%
22	Sai Gon - Ha Tinh Beer One Member Company Limited	Producing and trading beer, yeasty malt, mineral water, bottled purified water	100%	100%	100%	100%
23	Sai Gon Beer Packaging Joint Stock Company	Producing and trading tin lid rings and metal packaging, packaging for food and beverage industry	76.81%	76.81%	76.81%	76.81%
24	Saigon Beer Company Limited	Wholesale of beer, alcohol and beverages	100%	100%	100%	100%
25	Saigon Beer Group Company Limited	Wholesale of beer, alcohol and beverages	100%	100%	100%	100%
26	Saigon - Lamdong Beer Joint Stock Company	Producing and trading beer, alcohol and beverages	52.91%	52.91%	52.91%	52.91%



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No	Company name	Principal activities	31/12/2020		1/1/2020	
			% of equity interest	% of voting rights	% of equity interest	% of voting rights
II	Jointly controlled entities					
1	Me Linh Point Limited (*)	Providing office building leasing and management services	25%	25%	25%	25%
2	Crown Beverage Cans Saigon Limited	Manufacturing aluminium cans	30%	30%	30%	30%
3	Malaya - Vietnam Glass Limited	Manufacturing glass products	30%	30%	30%	30%
4	San Miguel Yamamura Phu Tho Packaging Company Limited	Manufacturing and trading metal packaging	35%	35%	35%	35%
5	Vietnam Spirits and Wine Ltd	Producing and trading alcohol and alcohol-related products	45%	45%	45%	45%
III	Associates					
6	Thanh Nam Consultant Investment - Engineering and Technology Transfer Joint Stock Company	Providing consulting construction and designing services	28.57%	28.57%	28.57%	28.57%
7	Truong Sa Food - Food Business Joint Stock Company	Producing agricultural products and foods	38.62%	38.98%	38.62%	38.98%
8	Saigon - Phutho Beer Joint Stock Company	Producing and trading beer, alcohol and beverages	30.84%	33.85%	30.84%	33.85%
9	Sai Gon - Mien Trung Beer Joint Stock Company	Producing and trading beer, alcohol, beverage and spare parts	32.40%	32.41%	32.40%	32.41%
10	Tan Thanh Investment Trading Company Limited	Construction and real estates	29%	29%	29%	29%
11	Mechanical and Industrial Construction Joint Stock Company	Manufacturing, installing machinery, bridges and roads and industrial construction products	26%	26%	26%	26%
12	Sai Gon - Vinh Long Beer Joint Stock Company	Producing and trading beer, alcohol and beverages	20%	20%	20%	20%
13	Sai Gon - Kien Giang Beer Joint Stock Company	Producing and trading beer, alcohol, beverage and spare parts	20%	20%	20%	20%
14	Sai Gon - Khanh Hoa Beer Joint Stock Company	Producing and trading beer, alcohol, beverage and spare parts	26%	26%	26%	26%

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No	Company name	Principal activities	31/12/2020		1/1/2020	
			% of equity interest	% of voting rights	% of equity interest	% of voting rights
15	Saigon - Bentre Beer Joint Stock Company	Producing and trading beer, alcohol and beverages	20%	20%	20%	20%
16	Saigon Binh Tay Beer Group Joint Stock Company	Producing, processing and trading food, beverage, beer and alcohol drinks	21.80%	22.18%	21.80%	22.18%
17	Saigon Tay Do Beer - Beverage Joint Stock Company	Producing and trading beer, alcohol, beverage, soya milk and fruit juice	27.62%	34.92%	27.62%	34.92%
18	Saigon - Bac Lieu Beer Joint Stock Company	Producing and trading beer, alcohol and beverages	10.2%	20%	10.2%	20%

- (*) The ownership of the Group in the joint venture with Me Linh Point Limited was stated in the joint venture agreement dated 24 November 1994 between Chuong Duong Beverages Joint Stock Company (“Chuong Duong”), a subsidiary of the Company, and the counter party Centrepont Properties Ltd., a company established in Singapore. At the equitisation of Chuong Duong in 2014, the ownership of this joint venture agreement was transferred from Chuong Duong to the Company following the approval of the Ministry of Industry (now the Ministry of Industry and Trade). According to the joint venture agreement, profit allocated to each party in the joint venture follows a schedule stated in this agreement. For the year ended 31 December 2020, the ratios are 40% and 60% (2019: 35% and 65%) for the Group and the counter party, respectively.

As at 31 December 2020, the Group had 8,388 employees (1/1/2020: 8,017 employees).

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2. Basis of preparation

(a) Statement of compliance

These consolidated financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

(b) Basis of measurement

The consolidated financial statements, except for the consolidated statement of cash flows, are prepared on the accrual basis using the historical cost concept. The consolidated statement of cash flows is prepared using the indirect method.

(c) Annual accounting period

The annual accounting period of the Group is from 1 January to 31 December.

(d) Accounting and presentation currency

The Group's accounting currency is Vietnam Dong ("VND"), which is also the currency used for consolidated financial statements presentation purpose.

3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Group in the preparation of these consolidated financial statements.

(a) Basis of consolidation

(i) Subsidiaries

Subsidiaries are entities controlled by the Group. The financial statements of the subsidiaries are consolidated in the consolidated financial statements from the date that control commences until the date that control ceases.

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(ii) *Non-controlling interests*

Non-controlling interests (“NCT”) are measured at their proportionate share of the acquiree’s identifiable net assets at date of acquisition.

Changes in the Group’s interest in a subsidiary that do not result in a loss of control are accounted for as transactions with owners. The difference between the change in the Group’s share of net assets of the subsidiary and any consideration paid or received is recorded directly in retained profits under equity.

(iii) *Associates and jointly controlled entities (equity accounted investees)*

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Jointly controlled entities are those entities over whose activities the Group has joint control, established by contractual agreement and requiring unanimous consent for strategic financial and operating decisions.

Associates and jointly controlled entities are accounted for using the equity method (equity accounted investees). They are initially recognised at cost, which includes transaction costs. Subsequent to initial recognition, the consolidated financial statements include the Group’s share of the profit or loss of the equity accounted investees, after adjustments to align the accounting policies with those of the Group, from the date that significant influence or joint control commences until the date that significant influence or joint control ceases. The carrying amount of investments in equity accounted investees is also adjusted for the alterations in the investor’s proportionate interest in the investees arising from changes in the investee’s equity that have not been included in the income statement (such as revaluation of fixed assets, or foreign exchange translation differences, etc.).

When the Group’s share of losses exceeds its interest in an equity accounted investee, the carrying amount of that interest (including any long-term investments) is reduced to nil and the recognition of further losses is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the investee.

(iv) *Transactions eliminated on consolidation*

Intra-group transactions, balances, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains and losses arising from transactions with equity accounted investees are eliminated against the investment to the extent of the Group’s interest in the investee.

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(v) Business combination

Business combinations are accounted for using the acquisition method as at the acquisition date, which is the date on which control is transferred to the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable are taken into account.

Cost of a business combination (cost of the acquisition) is the aggregate amount of the fair values, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued by the acquirer in the acquisition in exchange for control of the acquiree and any costs directly attributable to the business combination. Identifiable assets acquired, identifiable liabilities and contingent liabilities assumed in a business combination are recognised at fair value at the acquisition date.

Any goodwill that arises representing the excess of the cost of the acquisition over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the acquiree is recognised in consolidated balance sheet, then amortised through to the consolidated statement of income. When the excess is negative (gain from bargain purchase), it is recognised in the consolidated statement of income for the acquired year after a reassessment has been performed to ensure that the measurement of identifiable assets acquired, liabilities and contingent liabilities assumed and the cost of the business combination appropriately reflects consideration of all available information as of the acquisition date.

(b) Foreign currency

(i) Foreign currency transactions

Transactions in currencies other than VND during the year have been translated into VND at actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate and account transfer selling rate, respectively, at the end of the annual accounting period quoted by the commercial bank where the Group most frequently conducts transactions.

All foreign exchange differences are recorded in the consolidated statement of income.



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(ii) *Translation of financial statements of associate from the accounting currency to the presentation currency*

Assets and liabilities of associate which denominated in currency other than VND are translated to VND at exchange rates at the end of the annual accounting period. Income and expenses of this associate are translated to VND at exchange rates at the dates of transactions.

Foreign currency differences arising from the translation of financial statements of associate which denominated in currency other than VND are recognised in the consolidated balance sheet under the caption “Foreign exchange differences” in equity.

(c) *Cash and cash equivalents*

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

(d) *Investments*

(i) *Held-to-maturity investments*

Held-to-maturity investments are those that the Group’s management has the intention and ability to hold until maturity. Held-to-maturity investments include term deposits at banks, bonds and loans receivable held to maturity. These investments are stated at costs less allowance for doubtful debts.

(ii) *Investments in equity instruments of other entities*

Investments in equity instruments of other entities are initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment values if the investee has suffered a loss, except where such a loss was anticipated by the Group’s management before making the investment. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment’s carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

(e) *Accounts receivable*

Trade and other receivables are stated at cost less allowance for doubtful debts.

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(f) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and direct selling expenses.

The Group applies the perpetual method of accounting for inventories.

(g) Tangible fixed assets

(i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the consolidated statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

(ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

▪ buildings and structures	5 – 45 years
▪ machinery and equipment	5 – 30 years
▪ motor vehicles	3 – 10 years
▪ office equipment	3 – 15 years
▪ others	2 – 20 years

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(h) Intangible fixed assets

(i) Land use rights

Land use rights comprise:

- those granted by the State for which land use payments are collected;
- those acquired in a legitimate transfer; and
- rights to use leased land obtained before the effective date of Land Law (2003) for which payments have been made in advance for more than 5 years and supported by land use right certificate issued by competent authority.

Land use rights with indefinite term are stated at cost and not amortised. Land use rights with definite term are stated at cost less accumulated amortisation. The initial cost of land use rights comprises the purchase price and any direct attributable costs incurred in conjunction with securing the land use rights. Land use rights with definite term are amortised on a straight-line basis over the term of the land use rights ranging from 32 to 49 years.

(ii) Software

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over 3 years.

(i) Investment properties

(i) Investment property held to earn rental

Cost

Investment property held to earn rental is stated at cost less accumulated depreciation. The initial cost of an investment property held to earn rental comprises its purchase price, cost of land use rights and any directly attributable expenditure of bringing the property to the condition necessary for it to be capable of operating in the manner intended by the Board of Management. Expenditure incurred after the investment property held to earn rental has been put into operation, such as repair and maintenance, is charged to the consolidated statement of income in the year in which the expenditure is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in future economic benefits in excess of the originally assessed standard of performance of the existing investment property held to earn rental, the expenditure is capitalised as an additional cost of the investment property.

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Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of investment property. The estimated useful lives are as follows:

- | | |
|----------------------------|---------------|
| ▪ land use rights | 16 – 47 years |
| ▪ buildings and structures | 5 – 45 years |

(ii) *Investment property held for capital appreciation*

Investment property held for capital appreciation is stated at cost less any devaluation in market price. The carrying amount of an investment property item held for capital appreciation is reduced when there is evidence that its market price falls below its carrying amount and the loss can be measured reliably. Any reduction in value of investment property held for capital appreciation is charged to cost of sales.

(j) *Construction in progress*

Construction in progress represents the cost of construction and machinery which have not been fully completed or installed. No depreciation is provided for construction in progress during the period of construction and installation.

(k) *Long-term prepaid expenses*

(i) *Returnable packaging*

Returnable packaging includes bottles and crates being used in the Group's production and business activities and is initially stated at costs. Returnable packaging is amortised on a straight-line basis over 2 to 3 years.

(ii) *Prepaid land costs*

Prepaid land costs comprise prepaid land lease rentals, including those for which the Group obtained land use rights certificate but are not qualified as intangible fixed assets under Circular No. 45/2013/TT-BTC dated 25 April 2013 of the Ministry of Finance providing guidance on management, use and depreciation of fixed assets, and other costs incurred in conjunction with securing the use of leased land. These costs are recognised in the consolidated statement of income on a straight-line basis over the term of the lease of 32 to 48 years.



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(iii) Tools and instruments

Tools and instruments include assets held for use by the Group in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Costs of tools and instruments are amortised on a straight-line basis over 2 to 3 years.

(l) Trade and other payables

Trade and other payables are stated at their cost.

(m) Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

Severance allowance

Under the Vietnamese Labour Code, when an employee who has worked for 12 months or more (“the eligible employees”) voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service and employee’s compensation at termination. Provision for severance allowance has been provided based on employees’ years of service and their average salary for the six-month period prior to the end of the annual accounting period. For the purpose of determining the number of years of service by an employee, the period for which the employee participated in and contributed to unemployment insurance in accordance with prevailing laws and regulations and the period for which severance allowance has been paid by the Group are excluded.

(n) Share capital

Ordinary shares

Ordinary shares are stated at par value. Excess of cash receipt from share issuance over par value is recorded as share premium. Incremental costs directly attributable to the issue of shares, net of tax effects, are recognised as a deduction from share premium.

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(o) Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the consolidated statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the end of the annual accounting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using the tax rates enacted or substantively enacted at the end of the annual accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(p) Revenue and other income

(i) *Goods sold*

Revenue from the sales of goods is recognised in the consolidated statement of income when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or possible return of goods. Revenue on sales of goods is recognised at the net amount after deducting sales discounts stated on the invoice.

(ii) *Services rendered*

Revenue from services rendered is recognised in the consolidated statement of income in proportion to the stage of completion of the transaction at the balance sheet date. The stage of completion is assessed by reference to surveys of work performed. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

(iii) *Rental income*

Rental income from leased property is recognised in the consolidated statement of income on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income.

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(iv) Interest income

Interest income is recognised in the consolidated statement of income on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

(v) Dividend income

Dividend income is recognised when the right to receive dividend is established. Share dividends are not recognised as income. Dividends received which are attributable to the period before investment acquisition date are deducted from the carrying amount of the investment.

(q) Leases

(i) Leased assets

Leases in terms of which the Group, as lessee, assumes substantially all the risks and rewards of ownership are classified as finance leases. Tangible fixed assets acquired by way of finance leases are stated at an amount equal to the lower of fair value and the present value of the minimum lease payments at inception of the lease, less accumulated depreciation.

Depreciation on finance leased assets is computed on a straight-line basis over the shorter of the lease term and the estimated useful lives of the leased assets unless it is reasonably certain that the Group will obtain ownership by the end of the lease term. The estimated useful lives of finance leased assets are consistent with the useful lives of tangible fixed assets as described in Note 3(g).

Assets held under other leases are classified as operating leases and are not recognised in the Group's consolidated balance sheet.

(ii) Lease payments

Payments made under operating leases are recognised in the consolidated statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the consolidated statement of income as an integral part of the total lease expense, over the term of the lease.

Lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

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(r) Borrowing costs

Borrowing costs are recognised as an expense in the year in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

(s) Earnings per share

The Group presents basic earnings per share (“EPS”) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders (after deducting any amounts appropriated to bonus and welfare fund for the annual accounting period) by the weighted average number of ordinary shares outstanding during the year.

The Group did not have potentially dilutive shares and regulations on presentation of diluted earnings per share are not applied.

(t) Segment reporting

A segment is a distinguishable component of the Group that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Group’s primary format for segment reporting is based on business segments.

(u) Related parties

Parties are considered to be related to the Group if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Group and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

(v) Comparative information

Comparative information in these consolidated financial statements is presented as corresponding figures. Under this method, comparative information for the prior year is included as an integral part of the current year financial statements and is intended to be read only in relation to the amounts and other disclosures relating to the current year. Accordingly, the comparative information included in these consolidated financial statements is not intended to present the Group’s consolidated financial position, consolidated results of operation or cash flows for the prior year.

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4. Impacts of Covid-19 and new regulations

The outbreak of the 2019 Novel Coronavirus (“Covid-19”) pandemic from March 2020 in Vietnam and subsequent measures imposed by the Vietnam Government have had an adverse impact on production and sales of the Group. Decree 100/2019/ND-CP which is effective since 1 January 2020 has also affected the beer and alcohol businesses. The Group’s management has adapted its business strategy and applied cost saving measures to reduce the financial impacts of these events. Though Vietnam has allowed all businesses to be reopened, international travel has remained primarily closed. The Group’s management is continuing to monitor the situation of the Covid-19 pandemic and apply appropriate measures.

5. Segment reporting

(a) Business segments

The Group’s business segments are distinguished based on the principal activities as follows:

- Sales of beers;
- Sales of raw materials; and
- Other activities include sales of alcohol, beverages and other products.

During the year, other business activities accounted for an insignificant proportion of total revenue and operating results of the Group and the Group’s assets and liabilities as at reporting dates were mainly related to beer manufacturing and trading activities. Accordingly, the financial information presented in the consolidated balance sheet as at 31 December 2020 and 1 January 2020 were mainly related to the Group’s sales of beers activities. Note 31 and Note 32 disclosed breakdown of revenue and cost of sales per each category of products, which provided sufficient information as to performance of each segment as identified above.

(b) Geographical segments

The Group’s geographical segments are distinguished based on the locations of customers, being the local or foreign customers, in which, export segments only accounted for an insignificant proportion of the Group’s revenue and did not require a separate report. Accordingly, the financial information presented mainly reflected the business activities of the Group in the territory of Vietnam.

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6. Cash and cash equivalents

	31/12/2020 VND	1/1/2020 VND
Cash on hand	8,109,556,005	1,999,169,826
Cash in banks	836,093,532,382	951,479,827,739
Cash equivalents (*)	1,881,934,000,000	3,162,405,649,072
	2,726,137,088,387	4,115,884,646,637

- (*) Cash equivalents represented term deposits at banks with original terms to maturity of three months or less. Cash equivalents are denominated in VND and earned interest at rates ranging from 3.0% to 4.6% per annum (1/1/2020: 4.3% to 5.5% per annum).

7. Investments

(a) Held-to-maturity investments – short-term

Held-to-maturity investments – short-term represented term deposits at banks with terms to maturity of more than 3 months from their transaction dates but less than 12 months from the reporting date. Term deposits were denominated in VND and earned interest at rates ranging from 3.5% to 7.7% per annum (1/1/2020: 6.5% to 8.2% per annum).

(b) Held-to-maturity investments – long-term

	31/12/2020 VND	1/1/2020 VND
Term deposits (i)	60,000,000,000	33,000,000,000
Bonds (ii)	20,868,879,905	20,868,879,905
	80,868,879,905	53,868,879,905

- (i) This represented term deposits at banks with terms to maturity of more than 12 months from the reporting date. Term deposits were denominated in VND and earned interest at rates ranging from 5.5% to 6.1% per annum (1/1/2020: 8.3% per annum).
- (ii) This represented the Group's investments in bonds issued by Shipbuilding Industry Corporation. Allowance was fully made for this investment.

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(c) Equity investments in other entities

	31/12/2020			1/1/2020		
	Equity accounted/ Cost VND	Allowance VND	Carrying amount VND	Equity accounted/ Cost VND	Allowance VND	Carrying amount VND
Investments in associates and jointly controlled entities (i)	2,049,028,504,129	(102,210,427,352)	1,946,818,076,777	1,878,458,174,350	(97,332,469,971)	1,781,125,704,379
Equity investments in other entities (ii)	665,885,700,116	(342,286,659,322)	323,599,040,794	665,885,700,116	(338,141,461,677)	327,744,238,439
	2,714,914,204,245	(444,497,086,674)	2,270,417,117,571	2,544,343,874,466	(435,473,931,648)	2,108,869,942,818

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(i) Investments in associates and jointly controlled entities

Company name	31/12/2020			1/1/2020		
	Equity accounted VND	Fair value VND	Allowance VND	Equity accounted VND	Fair value VND	Allowance VND
Truong Sa Food - Food Business Joint Stock Company	4,877,957,381	(*)	(4,877,957,381)	5,349,040,203	(*)	-
Thanh Nam Consultant Investment - Engineering and Technology Transfer Joint Stock Company	329,653,546	(*)	-	329,653,546	(*)	-
Saigon - Phutho Beer Joint Stock Company	76,988,553,528	76,124,792,250	-	79,280,455,575	103,789,126,800	-
Mechanical and Industrial Construction Joint Stock Company	6,634,611,156	(*)	-	11,239,321,481	(*)	-
Saigon Tay Do Beer - Beverage Joint Stock Company	105,166,392,165	(*)	-	112,110,621,745	(*)	-
Me Linh Point Limited	138,972,042,458	(*)	-	129,777,418,614	(*)	-
Crown Beverage Cans Saigon Limited	421,373,260,968	(*)	-	300,165,809,593	(*)	-
Malaya - Vietnam Glass Limited	289,884,838,556	(*)	-	261,432,271,091	(*)	-
San Miguel Yamamura Phu Tho Packaging Company Limited	62,363,920,103	(*)	-	58,224,106,724	(*)	-
Vietnam Spirits and Wine Ltd	26,502,914,250	(*)	(26,502,914,250)	26,502,914,250	(*)	(26,502,914,250)
Saigon Binh Tay Beer Group Joint Stock Company	497,424,046,356	(*)	-	478,371,013,670	(*)	-
Sai Gon - Mien Trung Beer Joint Stock Company	159,912,655,618	405,288,769,700	-	149,579,209,268	381,106,862,200	-
Tan Thanh Investment Trading Company Limited	70,829,555,721	(*)	(70,829,555,721)	70,829,555,721	-	(70,829,555,721)
Saigon - Baclieu Beer Joint Stock Company	37,736,550,074	28,164,607,059	-	39,413,251,891	31,554,189,333	-
Sai Gon - Vinh Long Beer Joint Stock Company	54,828,489,105	(*)	-	49,365,264,038	(*)	-
Sai Gon - Kien Giang Beer Joint Stock Company	23,576,877,118	(*)	-	32,474,770,492	(*)	-
Sai Gon - Khanh Hoa Beer Joint Stock Company	45,329,335,287	(*)	-	48,931,173,926	(*)	-
Saigon - Bentre Beer Joint Stock Company	26,296,850,739	(*)	-	25,082,322,522	(*)	-
	2,049,028,504,129		(102,210,427,352)	1,878,458,174,350		(97,332,469,971)

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Movements of investment in associates and jointly controlled entities during the year were as follows:

	2020 VND	2019 VND
Opening balance	1,878,458,174,350	1,800,203,395,934
Share of profits during the year	267,405,919,991	378,267,281,269
Dividends income during the year	(96,428,050,315)	(285,568,395,822)
Foreign exchange differences	(407,539,897)	6,173,386,117
Decrease from change in equity interest	-	(20,617,493,148)
	<hr/>	<hr/>
Closing balance	2,049,028,504,129	1,878,458,174,350
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(ii) Equity investments in other entities

Company name	31/12/2020			1/1/2020		
	Cost VND	Fair value VND	Allowance VND	Cost VND	Fair value VND	Allowance VND
Orient Commercial Joint Stock Bank	216,579,320,000	375,218,868,800	-	216,579,320,000	234,115,429,133	-
Dong A Commercial Joint Stock Bank	136,265,460,000	(*)	(136,265,460,000)	136,265,460,000	(*)	(136,265,460,000)
Saigon Packaging Group Joint Stock Company	50,000,000,000	(*)	-	50,000,000,000	(*)	-
PVI Holdings	51,475,140,000	15,439,345,200	(36,035,794,800)	51,475,140,000	14,953,831,200	(36,521,308,800)
Underground Space Investment Development Corporation	23,085,000,000	(*)	(23,085,000,000)	23,085,000,000	(*)	(23,085,000,000)
Phuong Dong Petroleum Tourism Joint Stock Company	30,700,950,000	5,145,000,000	(30,700,950,000)	30,700,950,000	7,056,000,000	(30,700,950,000)
Saigon Securities Investment Fund A2	35,757,720,722	(*)	(35,757,720,722)	35,757,720,722	(*)	(35,757,720,722)
Saigon Beer Transportation Joint Stock Company	26,588,267,394	(*)	-	26,588,267,394	(*)	-
Vietnam - Binh Tay Alcohol Joint Stock Company	300,000,000	(*)	(300,000,000)	300,000,000	(*)	(300,000,000)
Nha Trang Trade Tourism Joint Stock Company	1,161,147,000	(*)	(1,161,147,000)	1,161,147,000	(*)	-
Dai Viet Securities Incorporation	45,000,000,000	(*)	(45,000,000,000)	45,000,000,000	(*)	(45,000,000,000)
Sabeco HP Investment Company Limited	24,426,586,800	(*)	(24,426,586,800)	24,426,586,800	(*)	(24,426,586,800)
Sai Gon - Dong Nai Beer Joint Stock Company	3,954,000,000	(*)	(3,954,000,000)	3,954,000,000	(*)	(3,954,000,000)
Saigon Dong Ha Tourist Joint Stock Company	5,600,000,000	(*)	(5,600,000,000)	5,600,000,000	(*)	(1,810,837,795)
Development Investment Construction Joint Stock Company	14,992,108,200	(*)	-	14,992,108,200	(*)	(319,597,560)
	665,885,700,116		(342,286,659,322)	665,885,700,116		(338,141,461,677)

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- (*) The Group has not determined fair values of these investments for disclosure in the consolidated financial statements because information about their market prices is not available and there is currently no guidance on determination of fair value using valuation techniques under Vietnamese Accounting Standards or the Vietnamese Accounting System for enterprises. The fair values of these investments may differ from their carrying amounts.

Movements of equity investments in other entities during the year were as follows:

	2020 VND	2019 VND
Opening balance	665,885,700,116	688,510,888,053
Decrease through offsetting with other payables	-	(15,350,000,000)
Written off during the year	-	(7,275,187,937)
Closing balance	665,885,700,116	665,885,700,116

(iii) Allowance for diminution in the value of long-term financial investments

Movements of allowance for diminution in the value of long-term financial investments during the year were as follows:

	2020 VND	2019 VND
Opening balance	435,473,931,648	390,540,855,782
Allowance made during the year	9,828,266,586	87,873,766,910
Allowance reversed during the year	(805,111,560)	(35,665,503,107)
Allowance utilised during the year	-	(7,275,187,937)
Closing balance	444,497,086,674	435,473,931,648



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8. Accounts receivable from customers

(a) Accounts receivable from customers detailed by significant customers

	31/12/2020	1/1/2020
	VND	VND
Sai Gon - Ninh Thuan Beer Company Limited	9,551,689,138	12,001,936,496
Saigon Binh Tay Beer Group Joint Stock Company	7,687,442,501	30,014,447,972
Sai Gon - Vinh Long Beer Joint Stock Company	7,623,484,602	7,636,502,161
Other customers	44,469,274,364	108,001,686,024
	<hr/> 69,331,890,605	<hr/> 157,654,572,653 <hr/>

(b) Accounts receivable from customers who are related parties

	31/12/2020	1/1/2020
	VND	VND
<i>Associates and jointly controlled entities</i>		
Saigon Binh Tay Beer Group Joint Stock Company	7,687,442,501	30,014,447,972
Sai Gon - Vinh Long Beer Joint Stock Company	7,623,484,602	7,636,502,161
Sai Gon - Kien Giang Beer Joint Stock Company	2,771,522,337	10,112,131,104
Saigon - Phutho Beer Joint Stock Company	2,672,119,652	8,367,162,123
Saigon Tay Do Beer - Beverage Joint Stock Company	1,890,142,790	6,307,906,113
Malaya - Vietnam Glass Limited	1,813,347,717	2,134,763,192
Sai Gon - Mien Trung Beer Joint Stock Company	1,362,991,088	8,673,647,771
Saigon - Bentre Beer Joint Stock Company	869,066,325	7,622,147,366
San Miguel Yamamura Phu Tho Packaging Company Limited	283,298,400	375,144,000
Crown Beverage Cans Saigon Limited	288,200	-
Sai Gon - Khanh Hoa Beer Joint Stock Company	-	5,481,242,048
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9. Other receivables

(a) Other short-term receivables

	31/12/2020	1/1/2020
	VND	VND
Receivables due to difference between value of capital contribution in kind and agreed capital contribution in an associate	277,230,733,543	277,230,733,543
Interest income receivables	329,185,963,259	313,539,765,595
Dividends receivable	37,954,694,500	48,821,921,232
Other short-term receivables	55,228,636,015	62,994,688,808
	699,600,027,317	702,587,109,178

Other short-term receivables from related parties

	31/12/2020	1/1/2020
	VND	VND
<i>Associates and jointly controlled entities</i>		
Tan Thanh Investment Trading Company Limited	277,230,733,543	277,230,733,543
Sai Gon - Mien Trung Beer Joint Stock Company	34,091,873,907	36,311,825,665
Saigon - Phutho Beer Joint Stock Company	2,163,474,650	-
Sai Gon - Vinh Long Beer Joint Stock Company	746,494,094	6,950,307,806
Sai Gon - Kien Giang Beer Joint Stock Company	738,433,728	1,592,202,248
Saigon Binh Tay Beer Group Joint Stock Company	486,225,636	3,470,918,435
Saigon - Bentre Beer Joint Stock Company	395,806,235	1,868,442,672
Saigon Tay Do Beer - Beverage Joint Stock Company	89,004,219	-
Saigon - Bac Lieu Beer Joint Stock Company	47,736,076	-
San Miguel Yamamura Phu Tho Packaging Company Limited	-	8,141,000,000
Sai Gon - Khanh Hoa Beer Joint Stock Company	-	83,916,000

(b) Other long-term receivables

	31/12/2020	1/1/2020
	VND	VND
Long-term deposits	33,259,505,471	30,466,726,775
Other long-term receivables	8,018,865,000	8,028,765,000
	41,278,370,471	38,495,491,775

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10. Allowance for doubtful debts

(a) Short-term

		31/12/2020				1/1/2020		
	Overdue days	Cost VND	Allowance VND	Recoverable amount VND	Overdue days	Cost VND	Allowance VND	Recoverable amount VND
Other short-term receivables	Over 2 years	327,346,619,725	(327,346,619,725)	-	Over 2 years	329,371,173,672	(329,371,173,672)	-
Prepayments to suppliers	Over 2 years	9,985,832,259	(9,985,832,259)	-	Over 2 years	11,688,783,954	(11,675,439,217)	13,344,737
Accounts receivable from customers	Over 2 years	4,957,121,319	(4,957,121,319)	-	Over 2 years	5,355,275,946	(5,266,054,396)	89,221,550
		342,289,573,303	(342,289,573,303)	-		346,415,233,572	(346,312,667,285)	102,566,287

(b) Long-term

		31/12/2020				1/1/2020		
	Overdue days	Cost VND	Allowance VND	Recoverable amount VND	Overdue days	Cost VND	Allowance VND	Recoverable amount VND
Held-to-maturity investments – long-term	Over 2 years	20,868,879,905	(20,868,879,905)	-	Over 2 years	20,868,879,905	(20,868,879,905)	-
Accounts receivable from customers – long-term	Over 2 years	5,988,013,018	(5,988,013,018)	-	Over 2 years	6,005,003,018	(6,005,003,018)	-
Loans receivable – long-term	Over 2 years	4,000,000,000	(4,000,000,000)	-	Over 2 years	4,000,000,000	(4,000,000,000)	-
Other long-term receivables	Over 2 years	8,451,100,000	(8,451,100,000)	-	Over 2 years	8,516,530,900	(8,516,530,900)	-
		39,307,992,923	(39,307,992,923)	-		39,390,413,823	(39,390,413,823)	-

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Movements of allowance for doubtful debts – short-term and long-term during the year were as follows:

	2020 VND	2019 VND
Opening balance	385,703,081,108	95,268,832,527
Allowance made during the year	991,453,684	291,232,795,662
Allowance reversed during the year	(1,123,305,444)	(450,295,177)
Allowance utilised during the year	(3,973,663,122)	(348,251,904)
Closing balance	381,597,566,226	385,703,081,108

11. Inventories

(a) Inventories

	31/12/2020		1/1/2020	
	Cost VND	Allowance VND	Cost VND	Allowance VND
Goods in transit	139,641,084,955	-	206,339,542,512	-
Raw materials	401,351,146,325	(27,018,634,459)	517,894,000,688	(56,730,202,872)
Tools and supplies	147,061,665,076	(43,918,674,860)	285,028,888,383	(123,647,246,994)
Work in progress	214,176,027,541	-	232,611,199,538	(1,939,778,598)
Finished goods	617,075,790,253	(6,522,583,446)	927,663,136,778	(20,085,805,337)
Merchandise inventories	5,733,206,528	(746,032,980)	3,985,809	-
	1,525,038,920,678	(78,205,925,745)	2,169,540,753,708	(202,403,033,801)

Included in inventories as at 31 December 2020 was VND78,206 million (1/1/2020: VND202,403 million) of obsolete or slow-moving inventories that were difficult to sell.



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Movements of allowance for inventories during the year were as follows:

	2020 VND	2019 VND
Opening balance	202,403,033,801	220,309,616,679
Allowance made during the year	22,752,405,970	23,963,592,718
Allowance reversed during the year	(82,788,727,822)	(24,704,592,098)
Allowance utilised during the year	(53,647,174,632)	(16,972,354,971)
Transfer to allowance for long-term tools, supplies and spare parts	(10,513,611,572)	(193,228,527)
Closing balance	78,205,925,745	202,403,033,801

(b) Long-term tools, supplies and spare parts

	31/12/2020		1/1/2020	
	Cost VND	Allowance VND	Cost VND	Allowance VND
Long-term tools, supplies and spare parts	78,217,769,003	(49,096,070,107)	60,182,188,934	(29,145,767,294)

Movements of allowance for long-term tools, supplies and spare parts during the year were as follows:

	2020 VND	2019 VND
Opening balance	29,145,767,294	13,296,219,944
Allowance made during the year	17,166,775,116	18,276,894,934
Allowance reversed during the year	(7,730,083,875)	(2,620,576,111)
Transfer from allowance for inventories	10,513,611,572	193,228,527
Closing balance	49,096,070,107	29,145,767,294



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12. Prepaid expenses

(a) Short-term prepaid expenses

	31/12/2020 VND	1/1/2020 VND
Advertising expenses	95,481,128,569	61,446,931,219
Rental expenses	14,409,108,940	17,831,096,101
Tools and instruments	4,319,656,098	2,976,228,969
Others	29,611,875,229	14,875,648,832
	<hr/> 143,821,768,836	<hr/> 97,129,905,121

(b) Long-term prepaid expenses

	31/12/2020 VND	1/1/2020 VND
Returnable packaging	138,198,807,564	138,132,411,556
Prepaid land costs	64,212,617,641	66,375,716,506
Property held for future investment (*)	51,602,316,000	51,602,316,000
Tools and instruments	41,793,677,975	32,092,214,503
Others	34,832,049,538	40,401,975,215
	<hr/> 330,639,468,718	<hr/> 328,604,633,780

(*) Property held for future investment represented the value of land use rights awaiting transfer (Note 22(b)).

Movements of long-term prepaid expenses during the year were as follows:

	2020 VND	2019 VND
Opening balance	328,604,633,780	551,794,760,319
Acquired through business combination	-	3,028,093,892
Additions during the year	160,165,991,884	144,660,537,471
Transfer from construction in progress	3,326,643,517	2,589,479,748
Amortisation for the year	(161,454,452,643)	(372,275,394,494)
Transfer from/(to) tangible fixed assets	71,700,000	(1,108,205,697)
Transfer to short-term prepaid expenses	(75,047,820)	(84,637,459)
	<hr/> 330,639,468,718	<hr/> 328,604,633,780

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13. Tangible fixed assets

	Buildings and structures VND	Machinery and equipment VND	Motor vehicles VND	Office equipment VND	Others VND	Total VND
Cost						
Opening balance	2,078,623,291,633	7,700,011,600,756	254,634,372,155	147,640,041,984	9,321,546,674	10,190,230,853,202
Additions	31,050,000	19,050,008,585	2,283,277,272	12,860,080,170	-	34,224,416,027
Transfer from construction in progress	49,164,581,592	521,928,837,541	-	2,623,232,944	-	573,716,652,077
Transfer to investment properties (Note 16(a))	(11,838,105,819)	-	-	-	-	(11,838,105,819)
Reclassification	-	-	(1,895,030,928)	1,895,030,928	-	-
Disposals	-	(8,842,158,317)	(2,288,911,247)	(174,256,731)	-	(11,305,326,295)
Transfer to long-term prepaid expenses	-	-	-	-	(71,700,000)	(71,700,000)
Closing balance	2,115,980,817,406	8,232,148,288,565	252,733,707,252	164,844,129,295	9,249,846,674	10,774,956,789,192
Accumulated depreciation						
Opening balance	980,892,096,872	5,153,799,156,887	191,989,917,201	114,036,300,943	5,870,823,109	6,446,588,295,012
Charge for the year	97,104,134,203	459,313,382,699	16,252,231,905	14,847,108,304	792,037,305	588,308,894,416
Transfer to investment properties (Note 16(a))	(2,243,400,565)	-	-	-	-	(2,243,400,565)
Reclassification	-	-	(1,869,845,742)	1,869,845,742	-	-
Disposals	-	(8,622,855,437)	(2,288,911,247)	(174,256,731)	-	(11,086,023,415)
Closing balance	1,075,752,830,510	5,604,489,684,149	204,083,392,117	130,578,998,258	6,662,860,414	7,021,567,765,448
Net book value						
Opening balance	1,097,731,194,761	2,546,212,443,869	62,644,454,954	33,603,741,041	3,450,723,565	3,743,642,558,190
Closing balance	1,040,227,986,896	2,627,658,604,416	48,650,315,135	34,265,131,037	2,586,986,260	3,753,389,023,744

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Included in tangible fixed assets as at 31 December 2020 were assets costing VND3,177,789 million (1/1/2020: VND2,346,481 million) which were fully depreciated, but which are still in active use.

The net book value of tangible fixed assets retired from active use and held for disposal was to VND62,578 million as at 31 December 2020 (1/1/2020: VND58,590 million).

Historical cost of tangible fixed assets that the Group leased to its associates to earn rental income as at 31 December 2020 was VND61,027 million (1/1/2020: VND61,027 million).

14. Finance lease tangible fixed assets

	Buildings and structures VND
Cost	
Additions and closing balance	179,020,927,499
Accumulated depreciation	
Charge for the year and closing balance	886,754,367
Net book value	
Closing balance	178,134,173,132

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15. Intangible fixed assets

	Land use rights (*) VND	Software VND	Others VND	Total VND
Cost				
Opening balance	1,024,215,267,144	67,270,890,585	247,447,482	1,091,733,605,211
Additions	-	9,434,466,800	-	9,434,466,800
Transfer from construction in progress	-	1,061,941,589	-	1,061,941,589
Reclassification	-	143,447,482	(143,447,482)	-
Written-off	(33,359,564)	-	-	(33,359,564)
Closing balance	1,024,181,907,580	77,910,746,456	104,000,000	1,102,196,654,036
Accumulated amortisation				
Opening balance	83,628,234,464	66,075,272,419	232,201,231	149,935,708,114
Charge for the year	6,806,567,673	2,465,154,053	12,952,251	9,284,673,977
Reclassification	-	143,447,482	(143,447,482)	-
Written-off	(4,180,700)	-	-	(4,180,700)
Closing balance	90,430,621,437	68,683,873,954	101,706,000	159,216,201,391
Net book value				
Opening balance	940,587,032,680	1,195,618,166	15,246,251	941,797,897,097
Closing balance	933,751,286,143	9,226,872,502	2,294,000	942,980,452,645

Included in intangible fixed assets as at 31 December 2020 were assets costing VND66,192 million (1/1/2020: VND64,172 million) which were fully amortised but still in active use.

The net book value of intangible fixed assets retired from active use and held for disposal was to VND304 million as at 31 December 2020 (1/1/2020: VND304 million).

- (*) Land use rights as at 31 December 2020 included the value of land use rights of VND735,380 million that the Group has additionally recorded on the equitisation date following the Minutes of Corporate Valuation dated 31 December 2007 and the Equitisation Finalisation Minute, which was performed by representative of the Ministry of Industry and Trade and the Ministry of Finance on 30 April 2008, who issued the report on 6 March 2010. The Group has recorded the increase in value of land use rights in "Intangible fixed assets" with a corresponding payable to State Treasury in "Other short-term payables" account (Note 22(a)).



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The Ministry of Industry and Trade has allowed the Group to manage and use these land use rights following the plan of the People's Committee of Ho Chi Minh City. At the date of these consolidated financial statements, the Group is in the process of preparing the land rental contracts with the People's Committee of Ho Chi Minh City. Currently, those land lots are used for principal activities of the Group. They are temporary land use rights with restrictions on ownership and are not permitted for sale, sublease or mortgage.

Details of land use rights recorded at the estimated increased value on 6 March 2010 were as follows:

No	Location	Square meters	Revalued amount in connection with equitisation VND
1	46 Ben Van Don Street, Ward 12, District 4, Ho Chi Minh City, Vietnam	3,872.5	55,241,212,500
2	187 Nguyen Chi Thanh Street, Ward 12, District 5, Ho Chi Minh City, Vietnam	17,406.1	418,634,111,100
3	474 Nguyen Chi Thanh Street, Ward 6, District 10, Ho Chi Minh City, Vietnam	7,729.0	247,637,160,000
4	18/3B Phan Huy Ich Street, Ward 15, Tan Binh District, Ho Chi Minh City, Vietnam	2,216.3	13,867,389,100
			<hr/> 735,379,872,700 <hr/>

The Group has not amortised the above land use rights because their costs and useful lives have not been measured reliably at the balance sheet date. During the year, the Group has also recognised land rental and land tax expenses to the consolidated statement of income an amount of VND43,276 million (2019: VND26,967 million) following the tax payment notices from local tax authorities.

16. Investment properties

	31/12/2020 VND	1/1/2020 VND
Investment property held to earn rental (a)	33,412,839,013	26,672,244,376
Investment property held for capital appreciation (b)	31,760,909,657	31,760,909,657
	<hr/> 65,173,748,670 <hr/>	<hr/> 58,433,154,033 <hr/>

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(a) Investment property held to earn rental

	Land use rights VND	Buildings and structures VND	Total VND
Cost			
Opening balance	27,812,438,744	18,106,255,809	45,918,694,553
Transfer from tangible fixed assets (Note 13)	-	11,838,105,819	11,838,105,819
Closing balance	27,812,438,744	29,944,361,628	57,756,800,372
Accumulated depreciation			
Opening balance	7,906,274,291	11,340,175,886	19,246,450,177
Charge for the year	604,618,259	2,249,492,358	2,854,110,617
Transfer from tangible fixed assets (Note 13)	-	2,243,400,565	2,243,400,565
Closing balance	8,510,892,550	15,833,068,809	24,343,961,359
Net book value			
Opening balance	19,906,164,453	6,766,079,923	26,672,244,376
Closing balance	19,301,546,194	14,111,292,819	33,412,839,013

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(b) Investment property held for capital appreciation

	Land use rights VND
Cost	
Opening and closing balance	34,911,821,575
Accumulated amortisation	
Opening and closing balance	3,150,911,918
Net book value	
Opening and closing balance	31,760,909,657

The Group has not determined fair values of investment properties for disclosure in the consolidated financial statements because there is currently no guidance on determination of fair value using valuation techniques under Vietnamese Accounting Standards or the Vietnamese Accounting System for enterprises. The fair values of investment properties may differ from their carrying amounts.

17. Construction in progress

	2020 VND	2019 VND
Opening balance	307,773,703,264	144,377,898,065
Additions during the year	300,190,623,200	259,569,796,251
Acquired through business combination	-	319,912,641
Transfer to tangible fixed assets	(573,716,652,077)	(87,260,303,164)
Transfer to intangible fixed assets	(1,061,941,589)	-
Transfer to long-term prepaid expenses	(3,326,643,517)	(2,589,479,748)
Transfer to short-term prepaid expenses	(906,348,209)	-
Transfer to inventories	(813,912,046)	-
Written off	-	(6,644,120,781)
Closing balance	28,138,829,026	307,773,703,264

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Major constructions in progress were as follows:

	31/12/2020 VND	1/1/2020 VND
Beer filtration and separation systems	-	100,342,589,681
Buildings and structures	-	78,407,669,034
Other projects	28,138,829,026	129,023,444,549
	<hr/> 28,138,829,026	<hr/> 307,773,703,264 <hr/>

18. Deferred tax assets and deferred tax liabilities

	Tax rate	31/12/2020 VND	1/1/2020 VND
Deferred tax assets recognised on:			
▪ Allowance for diminution in the value of long-term financial investments	20%	65,243,864,533	62,078,974,035
▪ Accrued expenses and provisions	20%	42,316,471,671	65,769,374,820
▪ Unrealised profits	20%	39,444,313,110	45,504,272,571
▪ Allowance for inventories and long-term tools, suppliers and spare parts	20%	20,900,876,816	36,470,545,384
▪ Allowance for doubtful debts	20%	2,323,811,667	4,345,263,905
▪ Others	20%	540,202,248	567,880,000
Total deferred tax assets		<hr/> 170,769,540,045	<hr/> 214,736,310,715 <hr/>
Deferred tax liabilities recognised on:			
▪ Allowance for diminution in the value of long-term financial investments	20%	31,945,415,048	25,196,385,655
▪ Tools and instruments	20%	5,150,600,909	6,480,311,474
▪ Accrued expenses and others	20%	(489,633,313)	(1,133,077,056)
Total deferred tax liabilities		<hr/> 36,606,382,644	<hr/> 30,543,620,073 <hr/>

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19. Accounts payable to suppliers

(a) Accounts payable to suppliers – short-term

(i) Accounts payable to suppliers detailed by significant suppliers

	Cost/Amount within payment capacity	
	31/12/2020	1/1/2020
	VND	VND
Crown Beverage Cans Saigon Limited	223,084,440,143	235,967,453,301
Hanacans Joint Stock Company	140,641,240,943	255,937,951,196
Other suppliers	1,289,180,933,762	1,935,162,449,390
	<hr/>	<hr/>
	1,652,906,614,848	2,427,067,853,887
	<hr/>	<hr/>

(ii) Accounts payable to suppliers who are related parties

	Cost/Amount within payment capacity	
	31/12/2020	1/1/2020
	VND	VND
<i>Associates and jointly controlled entities</i>		
Crown Beverage Cans Saigon Limited	223,084,440,143	235,967,453,301
Sai Gon - Mien Trung Beer Joint Stock Company	44,976,587,953	52,041,494,908
Saigon Binh Tay Beer Group Joint Stock Company	19,812,398,470	63,993,357,149
Sai Gon - Khanh Hoa Beer Joint Stock Company	18,108,761,000	5,565,963,898
San Miguel Yamamura Phu Tho Packaging Company Limited	12,707,200,000	15,764,630,891
Saigon - Phutho Beer Joint Stock Company	11,483,668,900	24,851,400,970
Saigon - Bentre Beer Joint Stock Company	9,454,426,850	18,409,920,276
Saigon Tay Do Beer - Beverage Joint Stock Company	6,011,317,950	8,441,778,004
Malaya - Vietnam Glass Limited	5,611,672,105	-
Sai Gon - Vinh Long Beer Joint Stock Company	4,825,865,000	21,125,716,480
Sai Gon - Kien Giang Beer Joint Stock Company	3,218,569,970	27,107,766,113
Saigon - Baclieu Beer Joint Stock Company	2,149,649,700	4,688,242,020
Me Linh Point Limited	319,000,000	-
<i>Other related party</i>		
TBC-Ball Beverage Can Vietnam Co., Ltd	96,115,396,624	52,601,015,251
	<hr/>	<hr/>



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(b) Accounts payable to suppliers – long-term

Accounts payable to suppliers detailed by significant suppliers

	Cost/Amount within payment capacity	
	31/12/2020	1/1/2020
	VND	VND
Krones AG (*)	167,127,272,000	-
Others	100,000,000	100,000,000
	<hr/>	<hr/>
	167,227,272,000	100,000,000
	<hr/>	<hr/>

- (*) The long-term accounts payable to Krones AG is secured by held-to-maturity investments and tangible fixed assets, and will be repaid in 2022.

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20. Taxes payable to/receivable from State Treasury

(a) Taxes payable to State Treasury

	1/1/2020 VND	Incurred VND	Paid VND	Net-off VND	Reclassified to taxes receivable VND	31/12/2020 VND
Special sales tax	492,850,292,427	7,270,730,884,112	(7,000,035,034,853)	-	-	763,546,141,686
Corporate income tax	232,943,964,427	1,124,942,822,470	(1,038,633,850,562)	(1,989,241,864)	2,245,145,731	319,508,840,202
Value added tax	100,284,136,319	13,193,569,622,865	(1,621,338,149,919)	(11,525,111,065,529)	-	147,404,543,736
Personal income tax	26,171,569,215	88,271,290,543	(96,276,371,049)	(463,563,366)	3,717,307,576	21,420,232,919
Import-export tax	-	13,250,584,372	(13,250,584,372)	-	-	-
Other taxes	3,710,050,777	73,785,969,957	(102,095,220,033)	(65,747,292)	30,083,520,081	5,418,573,490
	855,960,013,165	21,764,551,174,319	(9,871,629,210,788)	(11,527,629,618,051)	36,045,973,388	1,257,298,332,033

In 2018, the Group received the Notification of the tax authority requesting provisional payments to the State budget in relation to the late payment penalty and late interest on special sales tax for the period from 2007 to 2015 that had been paid by the Group. In April 2020, the Group received official responses from the relevant authorities informing that matters were resolved.

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(b) Taxes receivable from State Treasury

	1/1/2020 VND	Net-off VND	Reclassified from taxes payable VND	31/12/2020 VND
Value added tax	1,806,954,567	(1,806,954,567)	-	-
Corporate income tax	1,989,241,864	(1,989,241,864)	2,245,145,731	2,245,145,731
Personal income tax	463,563,366	(463,563,366)	3,717,307,576	3,717,307,576
Other taxes	151,489,955	(65,747,292)	30,083,520,081	30,169,262,744
	4,411,249,752	(4,325,507,089)	36,045,973,388	36,131,716,051

21. Accrued expenses

	31/12/2020 VND	1/1/2020 VND
Advertising and promotion expenses	159,236,197,134	325,832,316,250
Interest expenses	13,139,719,501	21,487,979,834
Others	64,945,549,844	85,850,685,636
	237,321,466,479	433,170,981,720

22. Other payables

(a) Other payables – short-term

	31/12/2020 VND	1/1/2020 VND
Estimated land use rights payable to the State in connection with equitisation (*)	735,379,872,700	735,379,872,700
Short-term deposits received	134,765,892,226	179,289,889,446
Dividends payable	32,410,792,586	45,680,554,923
Other payables	64,363,267,655	118,997,511,575
	966,919,825,167	1,079,347,828,644

- (*) Estimated land use rights payable to the State in connection with equitisation was recorded in accordance with Equitisation Finalisation Minute issued by representative of Ministry of Industry and Trade and Ministry of Finance dated 6 March 2010 (Note 15).

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Other payables – short-term to related parties

	31/12/2020	1/1/2020
	VND	VND
<i>Associates and jointly controlled entities</i>		
Thanh Nam Consultant Investment - Engineering and Technology Transfer Joint Stock Company	340,000,000	340,000,000
Saigon Binh Tay Beer Group Joint Stock Company	287,780,949	2,854,448,349
Sai Gon - Mien Trung Beer Joint Stock Company	215,350,400	-
Sai Gon - Khanh Hoa Beer Joint Stock Company	10,937,943	-
Saigon - Baclieu Beer Joint Stock Company	719,210	-
<i>Other related parties</i>		
Super Brands Company Pte. Ltd	2,464,069,317	6,246,344,005
Thai Beverage Public Company Limited	1,878,375,715	-
Chang International Co., Ltd	667,563,948	-
Fraser and Neave, Limited	481,446,018	2,425,671,710
Fraser & Neave (Singapore) Pte. Limited	2,000,000	874,455,121

(b) Other payables – long-term

	31/12/2020	1/1/2020
	VND	VND
Land tax payable to the State (Note 12(b))	51,602,316,000	51,602,316,000
Long-term deposits received	2,951,200,000	2,471,000,000
	54,553,516,000	54,073,316,000

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23. Borrowings

(a) Short-term borrowings

	1/1/2020 Carrying amount/ Amount within repayment capacity VND	Movements during the year		31/12/2020 Carrying amount/ Amount within repayment capacity VND
		Increase VND	Decrease VND	
Short-term borrowings	504,913,273,296	3,061,076,110,807	(3,126,774,744,244)	439,214,639,859
Current portion of long-term borrowings (Note 23(b))	55,597,790,000	54,577,320,000	(100,597,790,000)	9,577,320,000
	560,511,063,296	3,115,653,430,807	(3,227,372,534,244)	448,791,959,859

Terms and conditions of outstanding short-term borrowings were as follows:

	Currency	31/12/2020 VND	1/1/2020 VND
▪ Vietnam Export Import Commercial Joint Stock Bank – Quang Ngai Branch	VND	69,985,955,236	-
▪ Vietnam Joint Stock Commercial Bank for Industry and Trade – Quang Ngai Branch (*)	USD	60,193,452,000	-
▪ Joint Stock Commercial Bank for Investment and Development of Viet Nam – My Dinh Branch	VND	55,805,010,701	-
▪ Vietnam Joint Stock Commercial Bank for Industry and Trade – Quang Ngai Branch	VND	50,500,000,000	91,500,000,000
▪ Vietnam Joint Stock Commercial Bank for Industry and Trade – Branch 4	VND	50,000,000,000	100,000,000,000
▪ Vietnam Joint Stock Commercial Bank for Industry and Trade – Quang Minh Branch	VND	50,000,000,000	39,373,905,690
▪ Vietnam Joint Stock Commercial Bank for Industry and Trade – Branch 4	VND	37,230,221,922	118,766,311,328
▪ Joint Stock Commercial Bank for Foreign Trade of Vietnam – Quang Ngai Branch	VND	35,500,000,000	-
▪ Vietnam International Commercial Joint Stock Bank – Vinh Branch	VND	30,000,000,000	-
▪ Vietnam Joint Stock Commercial Bank for Industry and Trade – Branch 4	VND	-	144,973,056,278
▪ Vietnam Joint Stock Commercial Bank for Industry and Trade – Nam Thang Long Branch	VND	-	10,300,000,000
		439,214,639,859	504,913,273,296



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- (*) This borrowing was drawdown by USD and had the outstanding balance as at 31 December 2020 of USD2,596,000, equivalent to VND60,193,452,000 (1/1/2020: Nil).

The short-term VND denominated borrowings bore interest at rates ranging from 3.3% to 5.0% per annum (1/1/2020: from 5.3% to 6.5% per annum) and short-term USD denominated borrowings bore interest at rates ranging from 3.0% to 5.0% per annum (1/1/2020: from 3.3% to 4.0% per annum). The short-term borrowings are secured by inventories, accounts receivables from customers, held-to-maturity investments, tangible fixed assets and investment properties.

(b) Long-term borrowings and finance lease liabilities

	31/12/2020 VND	1/1/2020 VND
Long-term borrowings (i)	367,175,110,000	549,842,777,274
Finance lease liabilities (ii)	168,666,168,457	-
	<hr/>	<hr/>
	535,841,278,457	549,842,777,274
Repayable within twelve months (Note 23(a))	(9,577,320,000)	(55,597,790,000)
	<hr/>	<hr/>
Repayable after twelve months	526,263,958,457	494,244,987,274
	<hr/>	<hr/>

(i) Long-term borrowings

Terms and conditions of outstanding long-term borrowings were as follows:

		Year of Currency maturity	3/12/2020 VND	1/1/2020 VND
▪ Vietnam Joint Stock Commercial Bank for Industry and Trade – Branch 4	VND	2027	350,000,000,000	525,069,877,274
▪ Joint Stock Commercial Bank for Investment and Development of Vietnam - Quang Minh Branch	VND	2022	13,856,710,000	19,795,300,000
▪ Shinhan Bank Vietnam Ltd - Ha Noi Branch	VND	2022	3,318,400,000	4,977,600,000
			<hr/>	<hr/>
			367,175,110,000	549,842,777,274
			<hr/>	<hr/>

The long-term borrowings bore interest at rates ranging from 7.80% to 8.44% per annum (1/1/2020: 7.80% to 8.44% per annum) and are secured by tangible fixed assets, assets to be formed in the future and investment properties.

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(ii) Finance lease liabilities

The minimum lease payments under non-cancellable finance leases were as follows:

	Payments VND	31/12/2020 Interest VND	Principal VND
Within one year	5,947,689,088	5,947,689,088	-
Within two to five years	65,736,670,272	65,736,670,272	-
More than five years	458,787,177,940	290,121,009,483	168,666,168,457
	530,471,537,300	361,805,368,843	168,666,168,457

24. Bonus and welfare fund

This fund is established by appropriating amounts from retained profits as approved by the shareholders at the Company's General Meeting of shareholders. This fund is used to pay bonus and welfare to the Group's employees in accordance with the Group's bonus and welfare policies.

Movements of bonus and welfare fund during the year were as follows:

	2020 VND	2019 VND
Opening balance	294,925,203,277	222,305,047,166
Appropriation during the year (Note 26)	170,112,525,933	290,010,109,064
Adjustments to bonus and welfare fund (Note 26)	(57,485,195,218)	32,858,350,618
Utilisation during the year	(224,031,754,233)	(250,248,303,571)
Closing balance	183,520,779,759	294,925,203,277

25. Provisions – long-term

Provisions – long-term represented provision for severance allowance. Movements of provision for severance allowance during the year were as follows:

	2020 VND	2019 VND
Opening balance	135,416,747,716	145,868,448,336
Provision made during the year	5,332,112,060	2,413,258,271
Transfer from provisions – short-term	172,000,000	-
Provision reversed during the year	(1,593,618,751)	(3,322,314,534)
Provision utilised during the year	(13,113,819,251)	(9,542,644,357)
Closing balance	126,213,421,774	135,416,747,716

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26. Changes in owners' equity

	Share capital VND	Other capital VND	Foreign exchange differences VND	Investment and development fund VND	Other equity funds VND	Retained profits VND	Total equity attributable to owners of the Company VND	Non-controlling interest VND	Total VND
Balance as at 1 January 2019	6,412,811,860,000	3,208,666,226	21,099,487,654	1,130,147,220,442	5,327,112,664	7,473,777,581,426	15,046,371,928,412	1,065,496,239,757	16,111,868,168,169
Net profit for the year	-	-	-	-	-	5,053,363,919,165	5,053,363,919,165	316,783,789,377	5,370,147,708,542
Appropriation to bonus and welfare fund (Note 24)	-	-	-	-	-	(258,732,607,752)	(258,732,607,752)	(31,277,501,312)	(290,010,109,064)
Adjustments to bonus and welfare fund (Note 24)	-	-	-	-	-	(30,004,529,945)	(30,004,529,945)	(2,853,820,673)	(32,858,350,618)
Appropriation to investment and development fund	-	-	-	221,570,621	-	(221,570,621)	-	-	-
Dividends	-	-	-	-	-	(961,921,779,000)	(961,921,779,000)	(173,082,243,279)	(1,135,004,022,279)
Foreign exchange differences	-	-	6,173,386,117	-	-	-	6,173,386,117	-	6,173,386,117
Appropriation to social activities fund	-	-	-	-	-	(48,395,939,581)	(48,395,939,581)	(1,187,283,714)	(49,583,223,295)
Adjustments to social activities fund	-	-	-	-	-	(2,116,745,426)	(2,116,745,426)	176,278,556	(1,940,466,870)
Transfer from other equity funds to retained profits	-	-	-	-	(5,327,112,664)	5,327,112,664	-	-	-
Acquisition of a subsidiary	-	-	-	-	-	-	-	97,131,363,467	97,131,363,467
Change in proportion of non-controlling interests	-	-	-	-	-	99,219,823	99,219,823	(99,219,823)	-
Others	-	-	-	4,038,094	-	421,806,867	425,844,961	(103,242,766)	322,602,195
Balance as at 31 December 2019	6,412,811,860,000	3,208,666,226	27,272,873,771	1,130,372,829,157	-	11,231,596,467,620	18,805,262,696,774	1,270,984,359,590	20,076,247,056,364

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	Share capital VND	Other capital VND	Foreign exchange differences VND	Investment and development fund VND	Other equity funds VND	Retained profits VND	Total equity attributable to owners of the Company VND	Non-controlling interest VND	Total VND
Balance as at 1 January 2020	6,412,811,860,000	3,208,666,226	27,272,873,771	1,130,372,829,157	-	11,231,596,467,620	18,805,262,696,774	1,270,984,359,590	20,076,247,056,364
Net profit for the year	-	-	-	-	-	4,723,496,860,190	4,723,496,860,190	213,349,110,064	4,936,845,970,254
Appropriation to bonus and welfare fund (Note 24)	-	-	-	-	-	(149,318,980,876)	(149,318,980,876)	(20,793,545,057)	(170,112,525,933)
Adjustments to bonus and welfare fund (Note 24)	-	-	-	-	-	51,522,281,739	51,522,281,739	5,962,913,479	57,485,195,218
Adjustments to investment and development fund	-	-	-	(7,538,772,810)	-	7,538,772,810	-	-	-
Dividends (Note 29)	-	-	-	-	-	(3,527,046,523,000)	(3,527,046,523,000)	(193,710,724,921)	(3,720,757,247,921)
Foreign exchange differences	-	-	(407,539,897)	-	-	-	(407,539,897)	-	(407,539,897)
Appropriation to social activities fund	-	-	-	-	-	(5,160,121,829)	(5,160,121,829)	(879,933,576)	(6,040,055,405)
Adjustments to social activities fund	-	-	-	-	-	40,235,334,870	40,235,334,870	(187,026,621)	40,048,308,249
Others	-	-	-	12,114,283	-	1,634,714,209	1,646,828,492	320,401,507	1,967,229,999
Balance as at 31 December 2020	6,412,811,860,000	3,208,666,226	26,865,333,874	1,122,846,170,630	-	12,374,498,805,733	19,940,230,836,463	1,275,045,554,465	21,215,276,390,928

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27. Share capital

The Company's authorised and issued share capital are:

	31/12/2020 and 1/1/2020	
	Number of shares	VND
Authorised and issued share capital		
Ordinary shares	641,281,186	6,412,811,860,000
Shares in circulation		
Ordinary shares	641,281,186	6,412,811,860,000

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at shareholders' meetings of the Company. Shareholders are entitled to receive dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Group's residual assets. In respect of shares bought back by the Group, all rights are suspended until those shares are reissued.

There was no movement in share capital during the years ended 31 December 2020 and 31 December 2019.

28. Investment and development fund

Investment and development fund was appropriated from retained profits in accordance with the resolution of General Meeting of shareholders. This fund was established for the purpose of future business expansion.

29. Dividends

The Resolution of the Board of Directors of the Company on 21 January 2020 resolved to declare dividends to shareholders amounting to VND2,244,484 million (equivalent to VND3,500 per share) (2019: the Resolution of the Board of Directors of the Company on 21 August 2019 resolved to declare dividends to shareholders amounting to VND961,922 million, equivalent to VND1,500 per share).

The Resolution of the Board of Directors of the Company on 13 November 2020 also approved to advance dividends to shareholders amounting to VND1,282,563 million (equivalent to VND2,000 per share) (2019: Nil).

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30. Off balance sheet items

(a) Leases

The future minimum lease payments under non-cancellable operating leases were:

	31/12/2020	1/1/2020
	VND	VND
Within one year	246,064,601,593	185,533,784,273
Within two to five years	674,713,367,337	626,011,774,676
More than five years	556,310,437,539	488,152,938,344
	<hr/> 1,477,088,406,469	<hr/> 1,299,698,497,293 <hr/>

(b) Assets, materials and goods held for third parties

	Unit	31/12/2020	1/1/2020
Beers	box/crate	3,668,219	3,960,378
Plastic crates	piece	142,727	-
Beverages	box/crate	72,637	1,040
		<hr/>	<hr/>

(c) Foreign currencies

	31/12/2020		1/1/2020	
	Original currency	VND equivalent	Original currency	VND equivalent
USD	348,970	8,025,226,712	788,013	18,205,699,512
EUR	5,921	165,702,273	7,613	196,014,284
		<hr/> 8,190,928,985 <hr/>		<hr/> 18,401,713,796 <hr/>

(d) Capital expenditure commitments

At the reporting date, the Group had the following outstanding capital commitments approved but not provided for in the consolidated balance sheet:

	31/12/2020	1/1/2020
	VND	VND
Approved and contracted	416,256,572,434	185,144,507,293
	<hr/>	<hr/>



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31. Revenue from sales of goods and provision of services

Total revenue represents the gross value of goods sold and services rendered, exclusive of value added tax and special sales tax.

Net revenue comprised:

	2020 VND	2019 VND
Total revenue		
▪ Sales of beers	24,825,638,007,449	32,713,860,434,875
▪ Sales of raw materials	2,960,705,983,070	4,991,064,456,953
▪ Sales of beverages	171,263,021,494	250,920,276,337
▪ Sales of alcohol and wine	71,736,427,084	55,724,630,554
▪ Others	106,279,185,202	122,220,299,554
	<hr/>	<hr/>
	28,135,622,624,299	38,133,790,098,273
Less revenue deductions		
▪ Sales discounts	171,883,259,341	234,657,207,883
▪ Sales returns	2,415,527,947	73,389,095
	<hr/>	<hr/>
	174,298,787,288	234,730,596,978
Net revenue	<hr/>	<hr/>
	27,961,323,837,011	37,899,059,501,295

32. Cost of goods sold and services provided

	2020 VND	2019 VND
Total cost of goods sold and services provided:		
▪ Beers sold	16,418,911,045,685	23,157,713,223,335
▪ Raw materials sold	2,895,943,429,154	4,932,930,673,347
▪ Beverages sold	120,956,970,990	172,072,628,372
▪ Alcohol and wine sold	59,231,832,046	50,581,136,908
▪ Allowance (reversed)/made for inventories and long-term tools, suppliers and spare parts	(50,599,630,611)	14,915,319,443
▪ Others	15,785,405,298	20,217,827,876
	<hr/>	<hr/>
	19,460,229,052,562	28,348,430,809,281

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33. Financial income

	2020 VND	2019 VND
Interest income from term deposits at banks	929,227,793,354	854,825,190,787
Dividends income	3,092,406,500	7,489,996,873
Foreign exchange gains	42,079,317,739	27,535,583,268
Other financial income	2,117,277	1,734,367
	<hr/> 974,401,634,870	<hr/> 889,852,505,295 <hr/>

34. Financial expenses

	2020 VND	2019 VND
Interest expense	63,681,326,473	37,367,206,872
Foreign exchange losses	32,531,682,398	3,434,115,785
Allowance for diminution in the value of long-term financial investments	9,023,155,026	52,208,263,803
Other financial expenses	213,213,669	-
	<hr/> 105,449,377,566	<hr/> 93,009,586,460 <hr/>

35. Selling expenses

	2020 VND	2019 VND
Advertising and promotion expenses	1,563,612,031,993	1,478,600,968,196
Staff costs	727,197,975,815	783,525,063,648
Returnable packaging expenses	97,507,110,762	273,839,287,032
Rental expenses	138,836,925,600	147,384,900,248
Transportation expenses	41,332,560,798	36,639,865,534
Depreciation and amortisation	23,129,282,780	25,633,103,240
Others	267,420,893,335	257,667,529,537
	<hr/> 2,859,036,781,083	<hr/> 3,003,290,717,435 <hr/>

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36. General and administration expenses

	2020 VND	2019 VND
Staff costs	415,940,713,863	456,926,050,808
Depreciation and amortisation	29,952,163,870	32,897,497,524
Rental expenses	75,269,818,546	53,761,096,307
Provision and allowance	2,238,837,235	292,148,677,747
Others	178,603,811,001	212,108,602,759
	702,005,344,515	1,047,841,925,145

37. Production and business costs by elements

	2020 VND	2019 VND
Raw material costs included in production cost	5,367,647,284,900	5,902,129,918,563
Labour costs and staff costs	1,507,607,536,510	1,716,805,355,987
Depreciation and amortisation	593,451,595,931	647,247,814,181
Outside services	2,876,725,251,113	3,338,684,534,370
Other expenses	542,196,698,775	1,143,628,786,976

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38. Corporate income tax

(a) Recognised in the consolidated statement of income

	2020 VND	2019 VND
Current tax expense		
Current year	1,123,217,746,589	1,315,976,891,222
Under provision in prior years	1,725,075,881	31,194,761,772
	<hr/> 1,124,942,822,470	<hr/> 1,347,171,652,994
Deferred tax expense/(benefit)		
Origination and reversal of temporary differences	50,029,533,241	(31,142,736,574)
	<hr/> 1,174,972,355,711	<hr/> 1,316,028,916,420

(b) Reconciliation of effective tax rate

	2020 VND	2019 VND
Accounting profit before tax	6,111,818,325,965	6,686,176,624,962
Tax at the Company's tax rate	1,222,363,665,193	1,337,235,324,992
Effect of different tax rates in subsidiaries	(13,238,380,543)	(18,973,369,714)
Tax incentives	(15,746,768,043)	(17,835,281,641)
Tax exempt income	(54,099,665,298)	(77,151,455,628)
Non-deductible expenses	13,224,601,912	81,076,709,514
Changes in unrecognised deferred tax assets	20,984,159,491	(24,470,256,147)
Tax losses utilised	(296,462,626)	(833,805,992)
Under provision in prior years	1,725,075,881	31,194,761,772
Others	56,129,744	5,786,289,264
	<hr/> 1,174,972,355,711	<hr/> 1,316,028,916,420

(c) Applicable tax rates

Under the terms of Corporate Income Tax Law, the Company has an obligation to pay the Government income tax at the rate of 20% of taxable profits. Subsidiaries have the obligation to pay the Government income tax at rates ranging from 10% to 20% of taxable profits.

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39. Basic earnings per share

The calculation of basic earnings per share for the year ended 31 December 2020 was based on the profit attributable to ordinary shareholders after deducting the amounts appropriated to bonus and welfare fund and a weighted average number of ordinary shares, calculated as follows:

(i) Net profit attributable to ordinary shareholders

	2020 VND	2019 VND (Restated)
Net profit for the year	4,723,496,860,190	5,053,363,919,165
Appropriation to bonus and welfare fund	(149,318,980,876)	(207,210,326,013)
Net profit attributable to ordinary shareholders	4,574,177,879,314	4,846,153,593,152

The appropriation of bonus and welfare fund for the year ended 31 December 2020 was estimated based on the budgeted amount that was approved by shareholders at Annual General Meeting of shareholders.

The appropriation of bonus and welfare fund for the year ended 31 December 2019 was restated based on the actual appropriation which was approved by shareholders at Annual General Meeting. Accordingly, basic earnings per share for the year ended 31 December 2019 have been restated to VND7,557 per share based on the adjusted amount appropriated to bonus and welfare fund (as previously reported: VND7,477 per share).

(ii) Weighted average number of ordinary shares

There was no movement in the number of shares for the year ended 31 December 2020 and 31 December 2019. The weighted average number of ordinary shares used to calculate basic earnings per share for two presented periods are 641,281,186 shares.

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40. Significant transactions with related parties

In addition to related party balances disclosed in other notes to the consolidated financial statements, the Group had the following significant transactions with related parties during the year:

	Transaction value	
	2020	2019
	VND	VND
<i>The intermediate parent company</i>		
BeerCo Limited		
Payments on behalf of the Group	-	4,019,622,199
<i>The parent company</i>		
Vietnam Beverage Company Limited		
Dividends	1,890,034,228,500	515,463,880,500
<i>Associates and jointly controlled entities</i>		
Sai Gon - Khanh Hoa Beer Joint Stock Company		
Sales of raw materials	196,805,131,646	352,635,879,929
Provision of services	100,000,000	753,600,000
Sales of finished goods	-	44,918,500
Purchases of merchandise goods	597,503,580,844	994,553,660,150
Other transactions	993,519,451	1,539,498,353
Dividends received	2,600,000,000	3,900,000,000
Sai Gon - Kien Giang Beer Joint Stock Company		
Sales of raw materials	258,289,840,556	460,351,534,763
Provision of services	1,535,147,177	3,320,940,227
Purchases of merchandise goods	872,774,105,609	1,529,542,004,800
Other transactions	1,583,294,711	3,903,160,089
Dividends received	2,300,000,000	4,600,000,000
Saigon - Phutho Beer Joint Stock Company		
Sales of raw materials	192,019,007,038	371,203,537,187
Provision of services	120,000,000	766,305,176
Sales of other goods	-	71,964,297
Purchases of merchandise goods	557,922,051,140	1,010,086,840,070
Other transactions	516,984,000	691,511,289
Dividends received	6,347,700,000	14,811,300,000
Sai Gon - Mien Trung Beer Joint Stock Company		
Sales of raw materials	377,561,114,090	654,418,952,988
Provision of services	4,193,958,670	9,897,355,864
Purchases of merchandise goods	1,334,315,992,270	2,073,797,940,960
Warehouse rental fee	905,274,906	686,053,167
Other transactions	1,270,671,636	1,282,638,925
Dividends received	33,660,770,500	53,199,462,696

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	Transaction value	
	2020	2019
	VND	VND
Sai Gon - Vinh Long Beer Joint Stock Company		
Sales of raw materials	267,513,653,769	424,672,745,453
Provision of services	4,210,699,000	7,448,094,938
Sales of finished goods	38,442,800	110,547,300
Purchases of merchandise goods	884,009,075,535	1,359,862,377,800
Dividends received	1,500,000,000	12,000,000,000
Other transactions	-	2,393,640,486
Saigon Binh Tay Beer Group Joint Stock Company		
Sales of raw materials	508,210,659,792	709,559,693,610
Provision of services	4,732,609,337	7,271,197,075
Purchases of merchandise goods	1,555,408,213,021	2,145,297,668,670
Other transactions	69,288,720	2,254,412,541
Dividends received	-	19,412,601,464
Dividends payment	5,216,685,900	6,166,739,400
Saigon - Baclieu Beer Joint Stock Company		
Sales of raw materials	71,138,672,280	100,779,714,589
Provision of services	2,286,970,184	3,950,658,194
Sales of finished goods	-	248,423,370
Purchases of merchandise goods	385,105,659,990	537,021,532,820
Other transactions	1,495,701,920	962,499,252
Dividends received	2,402,400,000	3,603,600,000
Saigon Tay Do Beer - Beverage Joint Stock Company		
Sales of raw materials	191,131,544,834	351,446,086,552
Sales of finished goods	88,010,730	193,002,520
Sales of other goods	-	48,076,364
Provision of services	960,158,600	2,557,180,912
Purchases of merchandise goods	649,926,506,740	1,053,417,990,380
Other transactions	1,915,323,823	1,293,549,940
Dividends received	11,756,614,000	9,078,299,100
Malaya - Vietnam Glass Limited		
Sales of other goods	6,261,779,366	8,570,951,847
Purchases of packaging materials	43,155,318,816	116,424,770,688
Me Linh Point Limited		
Dividends received	29,987,776,415	29,213,424,951
Purchase of services	2,942,120,109	-

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	Transaction value	
	2020	2019
	VND	VND
San Miguel Yamamura Phu Tho Packaging Company Limited		
Sales of finished goods	1,778,112,000	2,015,412,000
Purchases of packaging materials	99,383,947,300	138,901,504,428
Dividends received	-	8,141,000,000
Other transactions	236,645,638	-
Truong Sa Food - Food Business Joint Stock Company		
Purchases of raw materials	-	2,527,349,800
Crown Beverage Cans Saigon Limited		
Sales of raw materials and other goods	1,860,158,464	-
Purchases of merchandise goods	3,616,558,447	-
Purchases of packaging materials	1,541,129,091,401	1,813,373,317,964
Dividends received	-	127,608,707,612
Saigon - Bentre Beer Joint Stock Company		
Sales of raw materials	289,630,370,143	402,137,282,352
Provision of services	1,572,178,328	3,362,989,702
Purchases of merchandise goods	954,540,383,059	1,283,978,376,300
Other transactions	-	4,252,279,684
Dividends received	4,000,000,000	-
<i>Other related parties</i>		
TBC-Ball Beverage Can Vietnam Co., Ltd		
Purchases of packaging materials	792,456,083,542	475,900,079,788
Best Spirits Company Limited		
Sales of merchandise and finished goods	-	228,111,930
MM Mega Market (Vietnam) Company Limited		
Purchases of goods	-	1,329,824,158
Super Brands Company Pte. Ltd.		
Payments on behalf of the Group	5,386,560,273	6,246,344,005
Fraser and Neave, Limited		
Payments on behalf of the Group	4,797,551,923	2,425,671,710
Fraser & Neave (Singapore) Pte. Limited		
Payments on behalf of the Group	2,000,000	874,455,121
InterBev (Singapore) Limited		
Sales of finished goods	214,472,290	-
Sales of merchandise goods	708,326,810	-

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	Transaction value	
	2020	2019
	VND	VND
Chang International Co., Ltd		
Payments on behalf of the Group	5,655,431,923	-
Thai Beverage Public Company Limited		
Payments on behalf of the Group	7,606,756,051	-
Key management personnel		
Salary and remuneration	35,250,751,200	27,345,596,469

41. Non-cash investing activities

	2020	2019
	VND	VND
Purchases of fixed assets and construction in progress but not yet paid	180,447,468,495	77,931,721,548

42. Post balance sheet event

Dividends declared after the year end

Subsequent to the financial year-end, dividends of VND961,922 million (equivalent to VND1,500 per share) has been declared to the shareholders per Resolution dated 26 January 2021. The dividends payable has not been accrued in these consolidated financial statements.

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43. Comparative information

Except for the restatement of EPS as disclosed in Note 39, other comparative information as at 1 January 2020 were derived from the balances and amounts reported in the Group's consolidated financial statements as at and for the year ended 31 December 2019.

29 March 2021

Prepared by:

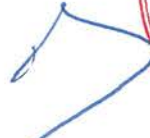


Hoang Thanh Van
Accountant



Tran Nguyen Trung
Chief Accountant

Approved by:



Teo Hong Keng
Deputy General Director



Neo Gim Siong Bennett
General Director

